



聯發科技 2012 年第二季法人說明會

MediaTek 2012-Q2 Investor Conference

July 31, 2012



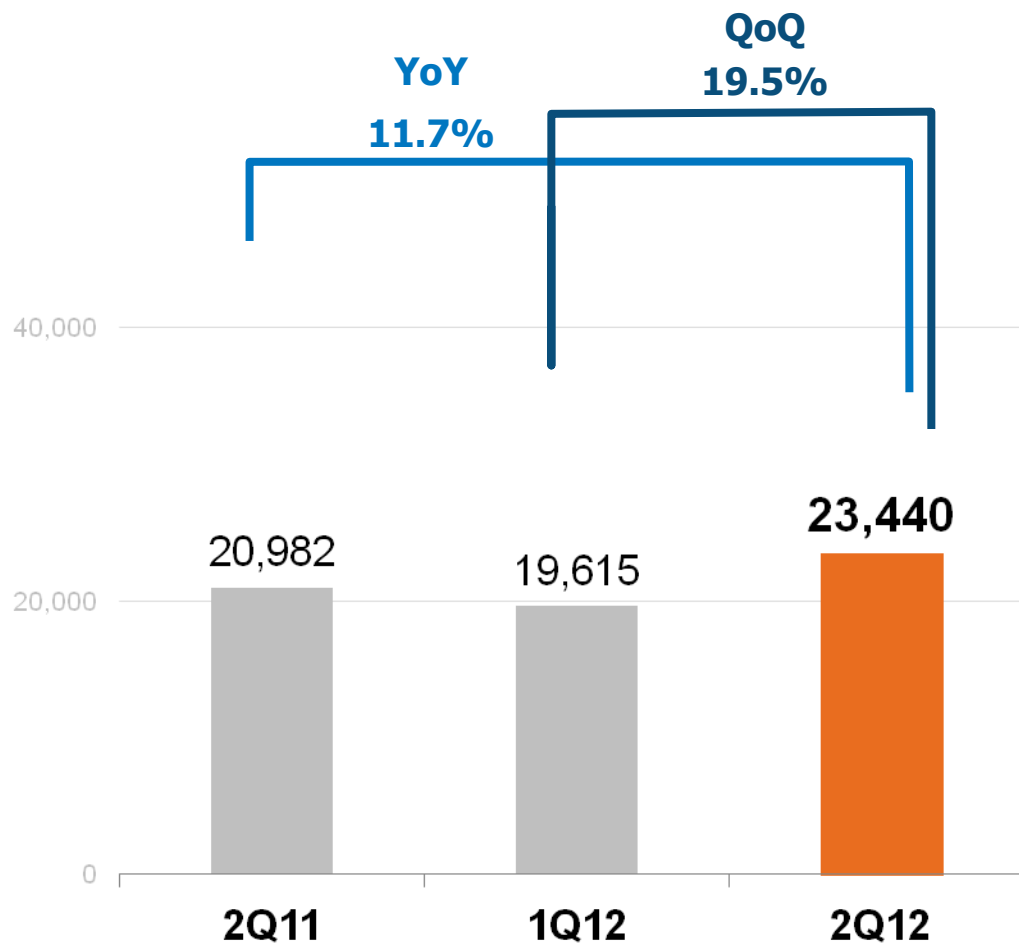
投資安全聲明

除簡報內所提供之歷史信息外，簡報事項係屬預測性陳述，受到風險及不確定性因素影響，可能造成實際結果與陳述內容發生顯著不符，這些不確定性因素包括：受到競爭性產品及定價的影響、設計是否及時被客戶接受、新技術是否及時導入利用、新產品大量量產之能力、產業及市場對半導體產品之供給及需求移轉、產業及市場是否供給過剩、製造產能可得利用情況、終端市場之財務穩定性及其他風險等。

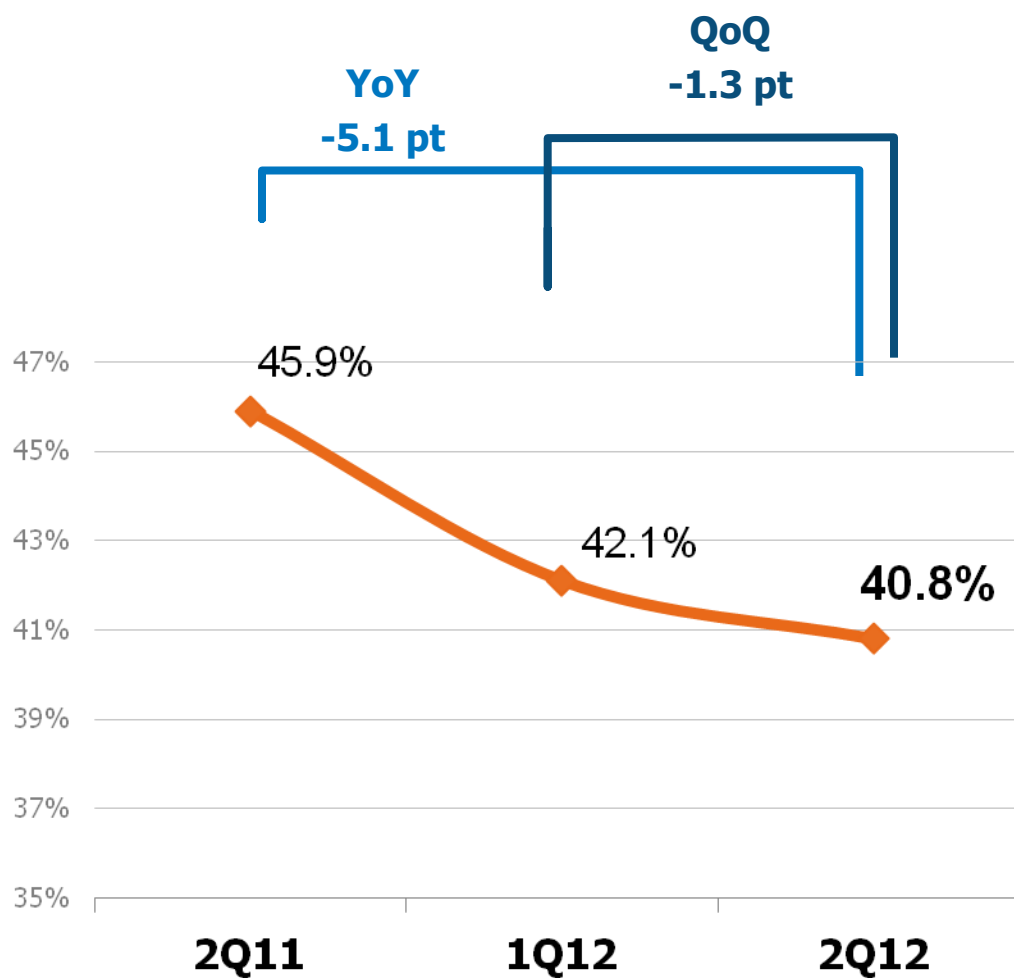
合併營業收入

Confidential B

(單位：新台幣佰萬元)

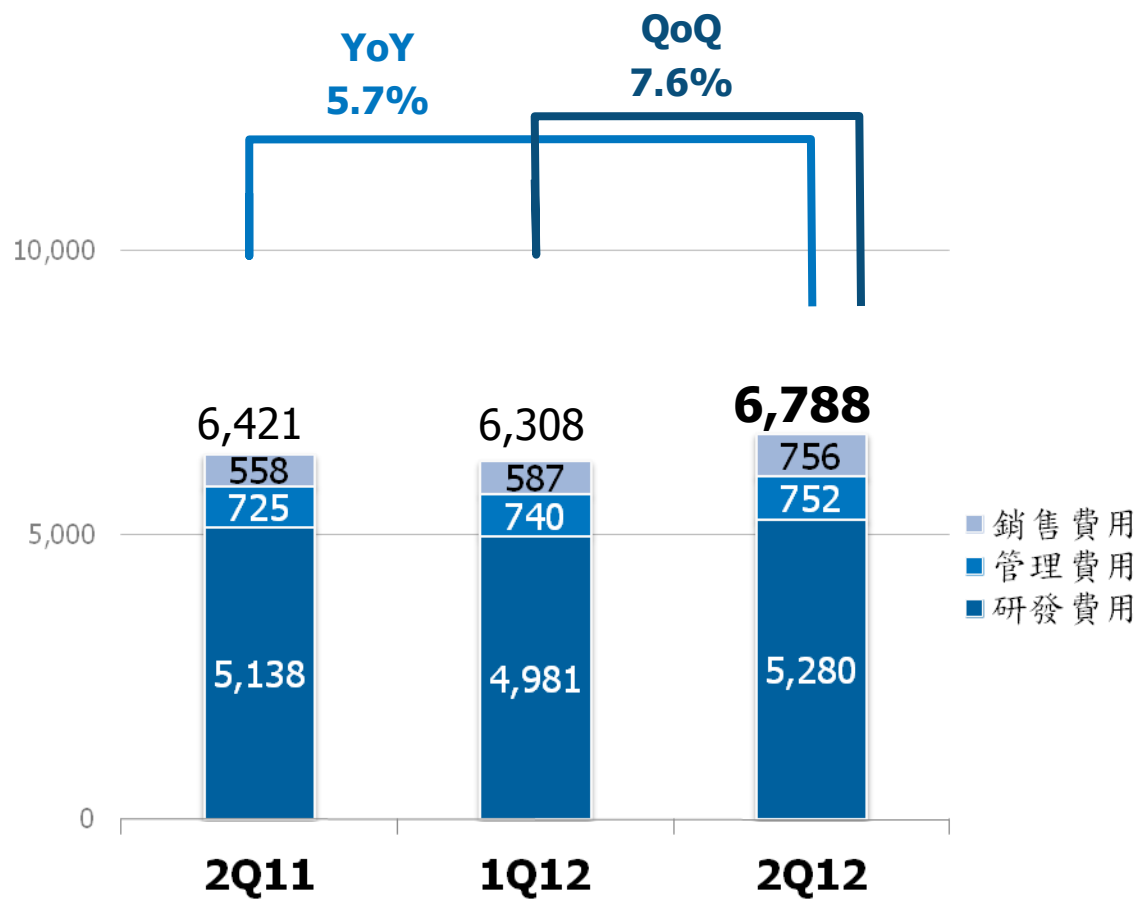


合併營業毛利率



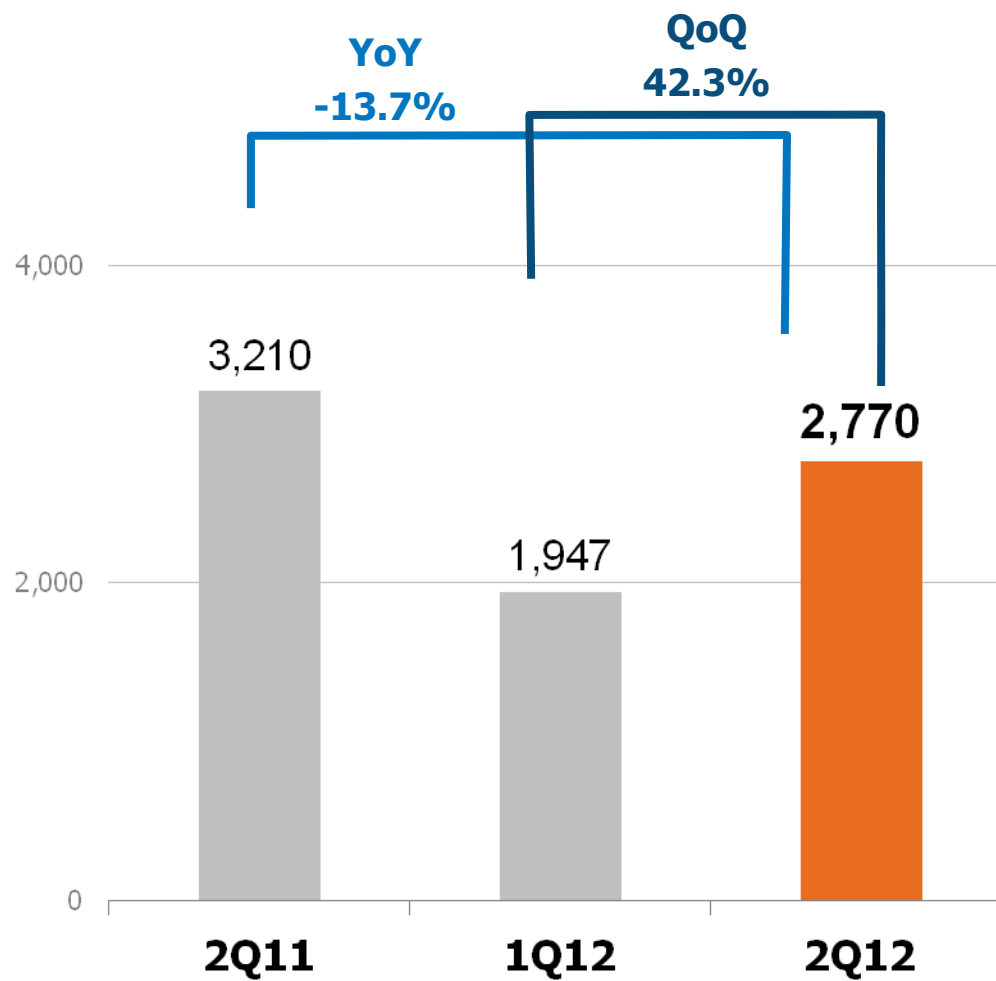
合併營業費用

(單位：新台幣佰萬元)

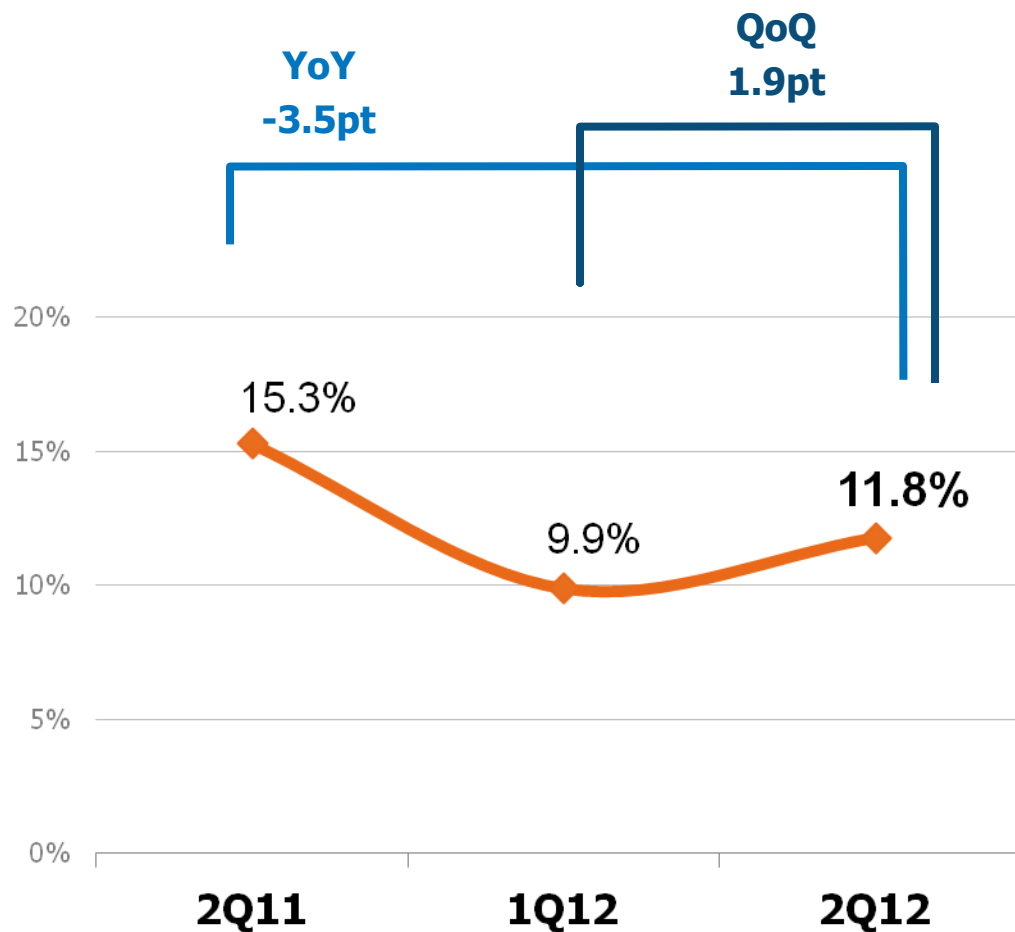


合併營業淨利

(單位：新台幣佰萬元)

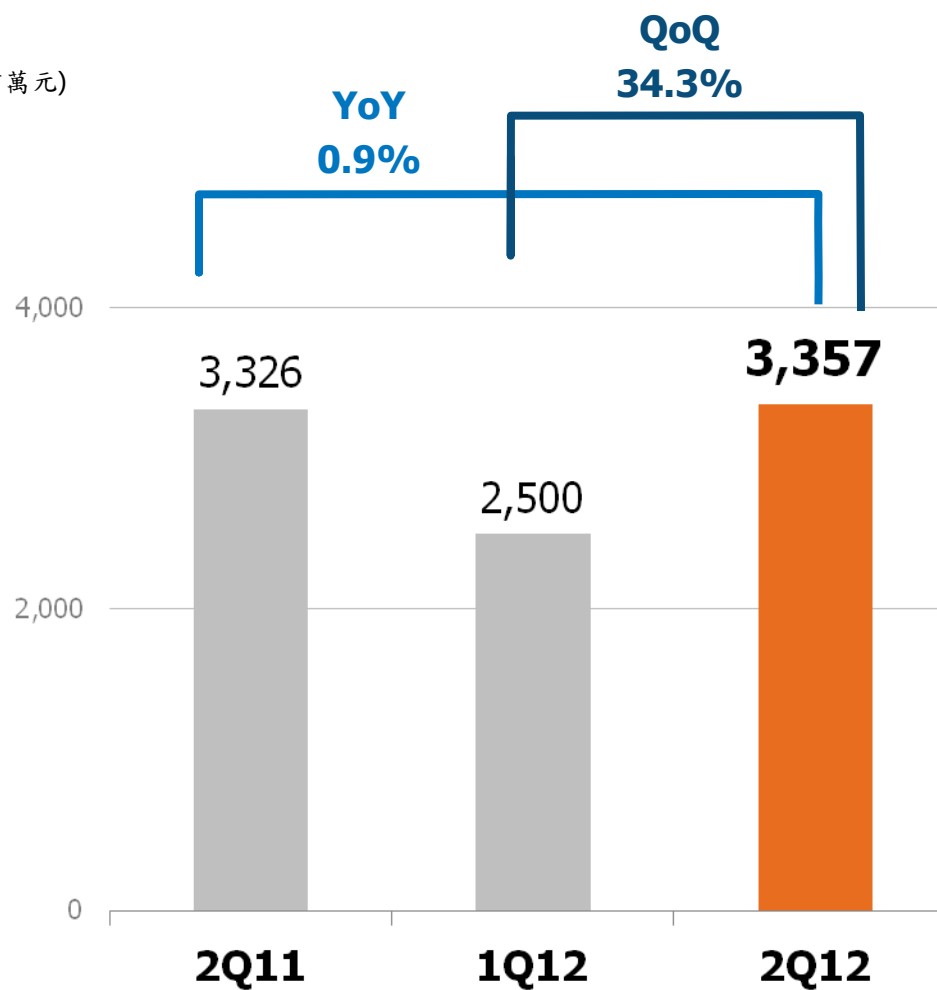


合併營業淨利率



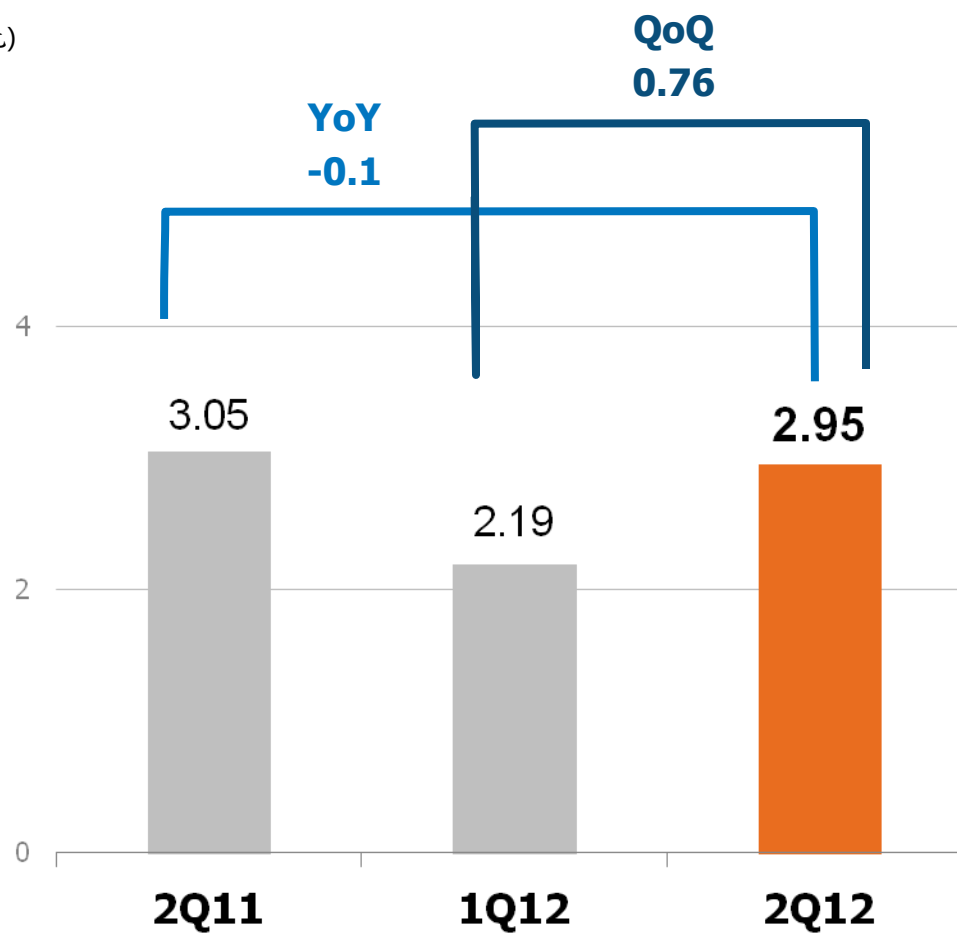
合併稅後淨利

(單位：新台幣佰萬元)



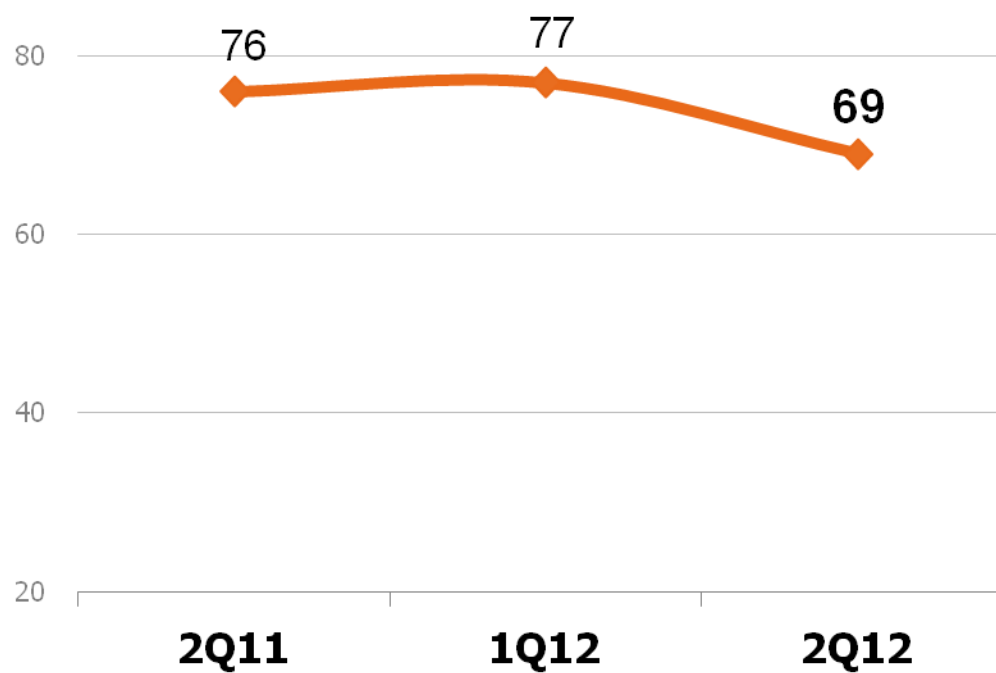
合併稅後每股盈餘

(單位：新台幣元)



存貨週轉天數

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財務報表



Q2 FY12 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	2Q12	1Q12	2Q11	Q-Q	Y-Y
Net revenue	23,440	19,615	20,982	19.5%	11.7%
Cost of goods sold	(13,882)	(11,360)	(11,351)		
Gross profit	9,558	8,255	9,631	15.8%	(0.8 %)
Selling expenses	(756)	(587)	(558)		
Administration expenses	(752)	(740)	(725)		
R&D expenses	(5,280)	(4,981)	(5,138)		
Operating expenses	(6,788)	(6,308)	(6,421)		
Operating income	2,770	1,947	3,210	42.3%	(13.7 %)
Net non-operating income	1,127	656	419		
Income before income tax	3,897	2,603	3,629		
Income tax expense	(541)	(103)	(303)		
Net income	3,357	2,500	3,326	34.3%	0.9%
EPS (NT\$)	2.95	2.19	3.05		

註：數字加總不等，因四捨五入造成。

Q2 FY12 Supplemental Information: Percentage of Revenue

	2Q12	1Q12	2Q11
Gross profit	40.8%	42.1%	45.9%
R&D expenses	(22.5 %)	(25.4 %)	(24.5 %)
Selling expenses	(3.2 %)	(3.0 %)	(2.7 %)
Administration expenses	(3.2 %)	(3.8 %)	(3.5 %)
Operating profit	11.8%	9.9%	15.3%
Non-operating income	4.8%	3.3%	2.0%
Income tax expense	(2.3 %)	(0.5 %)	(1.4 %)
Net profit	14.3%	12.7%	15.9%

註：數字加總不等，因四捨五入造成。

Balance Sheet Summary

(In NT\$ millions)

	2Q12	1Q12	2Q11
Cash & financial assets-current	100,822	90,786	94,974
Notes & Accounts receivable (net)	7,659	7,372	7,833
Inventory (net)	11,074	9,853	9,714
Long-term investments	8,603	9,946	8,551
Intangible assets	17,241	16,528	8,905
Total assets	161,100	150,133	143,655
Short-term loans	12,199	7,471	0
Notes & accounts payable	10,280	8,204	7,923
Other current liabilities	25,500	15,446	39,042
Long-term liabilities	1,446	1,245	758
Stockholders' equity	111,675	117,767	95,932

Cash Flow Summary

(In NT\$ millions)

	2Q12	1Q12	2Q11
Cash flow from operations	3,797	738	4,606
Cash flow from investing	(413)	(2,439)	(1,128)
Cash flow from financing	4,660	3,508	41
Effect of exchange rate changes	569	(1,180)	(713)
Net increase in cash & equivalents	8,613	626	2,806
Cash & equivalents at quarter end	95,061	86,448	89,326

註：數字加總不等，因四捨五入造成。

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