



聯發科技 2012 年第三季法人說明會

MediaTek 2012-Q3 Investor Conference

October 29, 2012



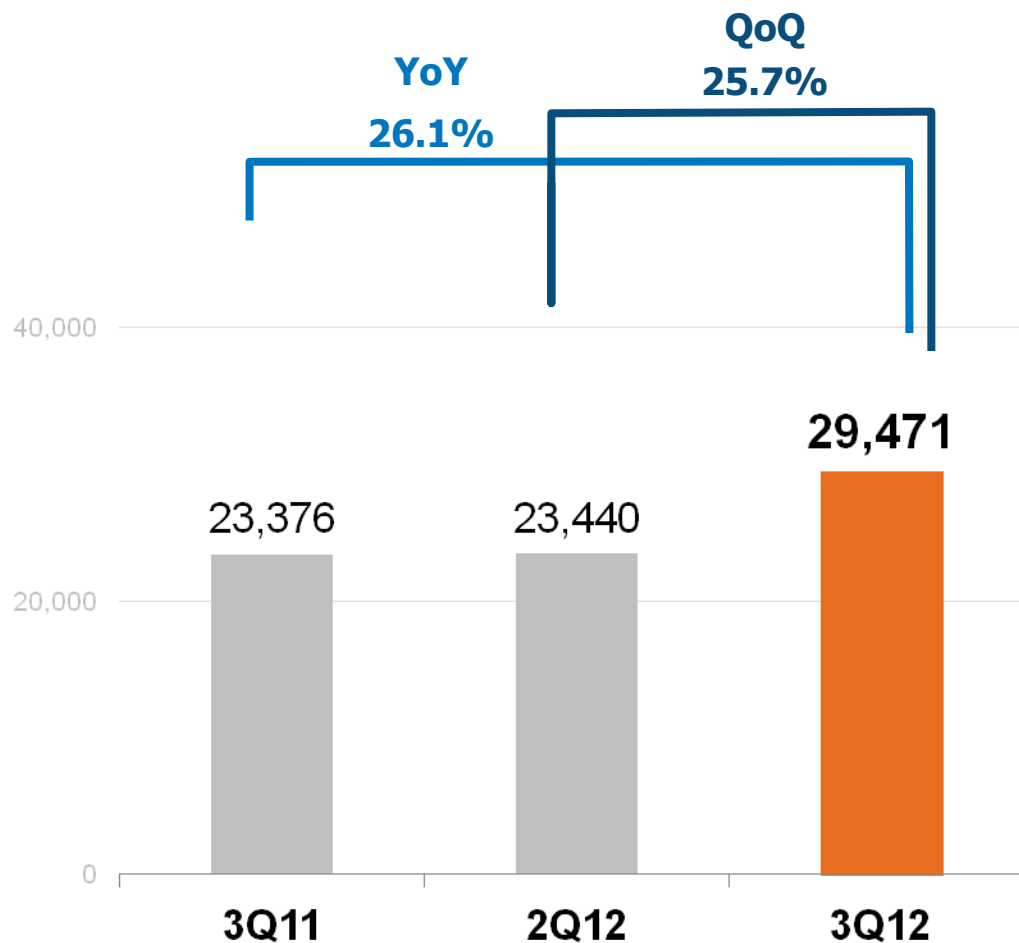
投資安全聲明

除簡報內所提供之歷史信息外，簡報事項係屬預測性陳述，受到風險及不確定性因素影響，可能造成實際結果與陳述內容發生顯著不符，這些不確定性因素包括：受到競爭性產品及定價的影響、設計是否及時被客戶接受、新技術是否及時導入利用、新產品大量量產之能力、產業及市場對半導體產品之供給及需求移轉、產業及市場是否供給過剩、製造產能可得利用情況、終端市場之財務穩定性及其他風險等。

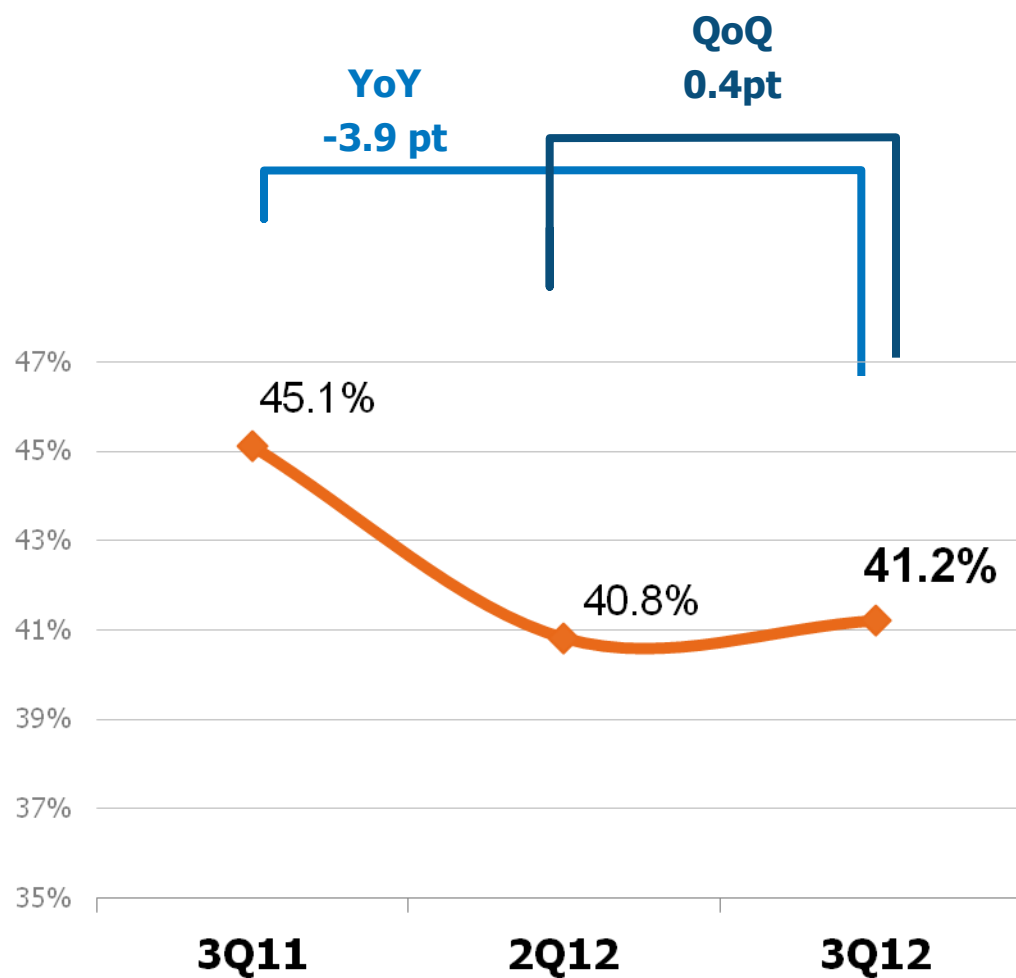
合併營業收入

Confidential B

(單位：新台幣佰萬元)

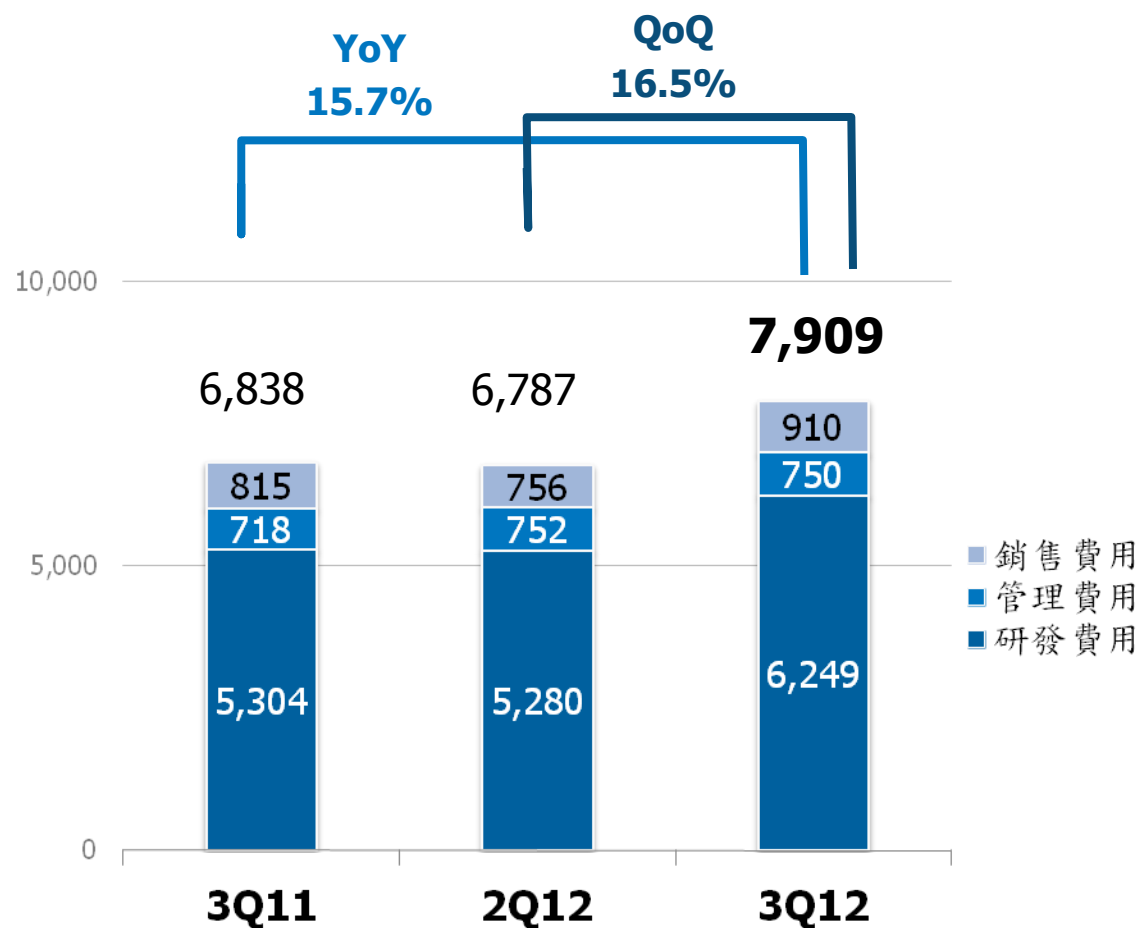


合併營業毛利率



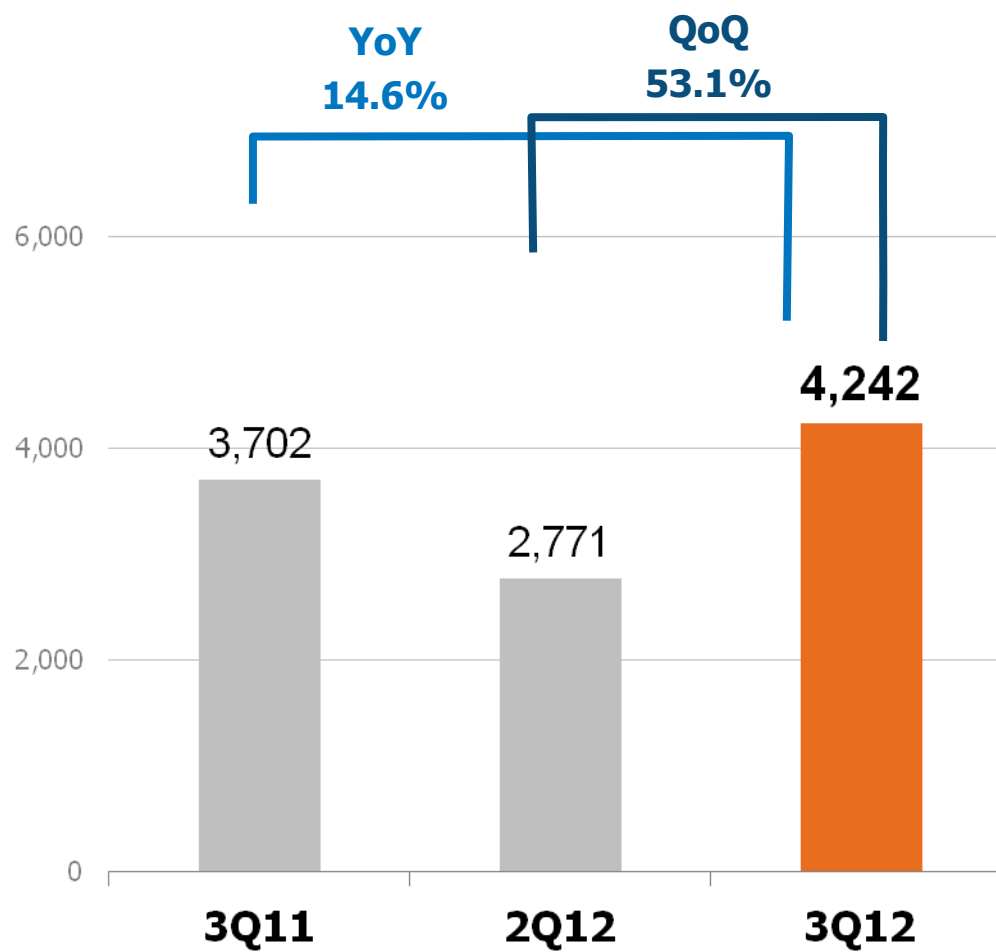
合併營業費用

(單位：新台幣佰萬元)

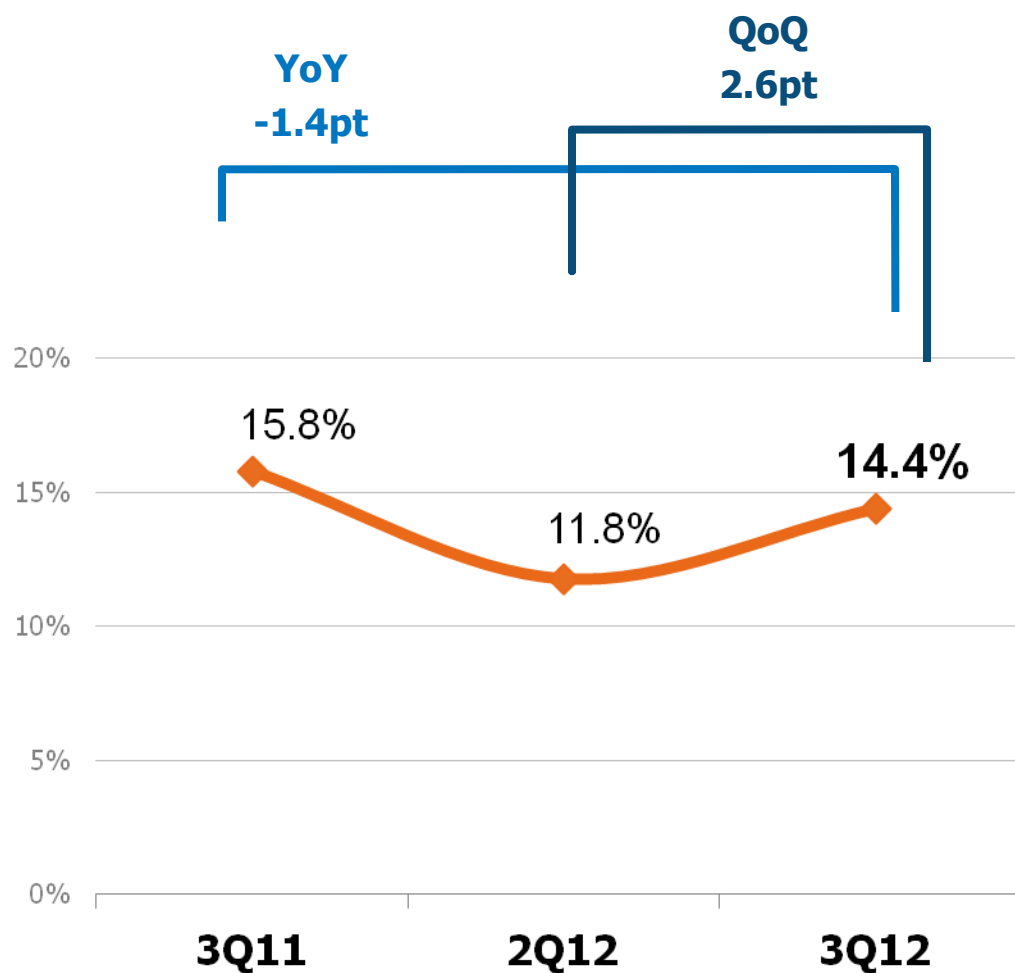


合併營業淨利

(單位：新台幣佰萬元)

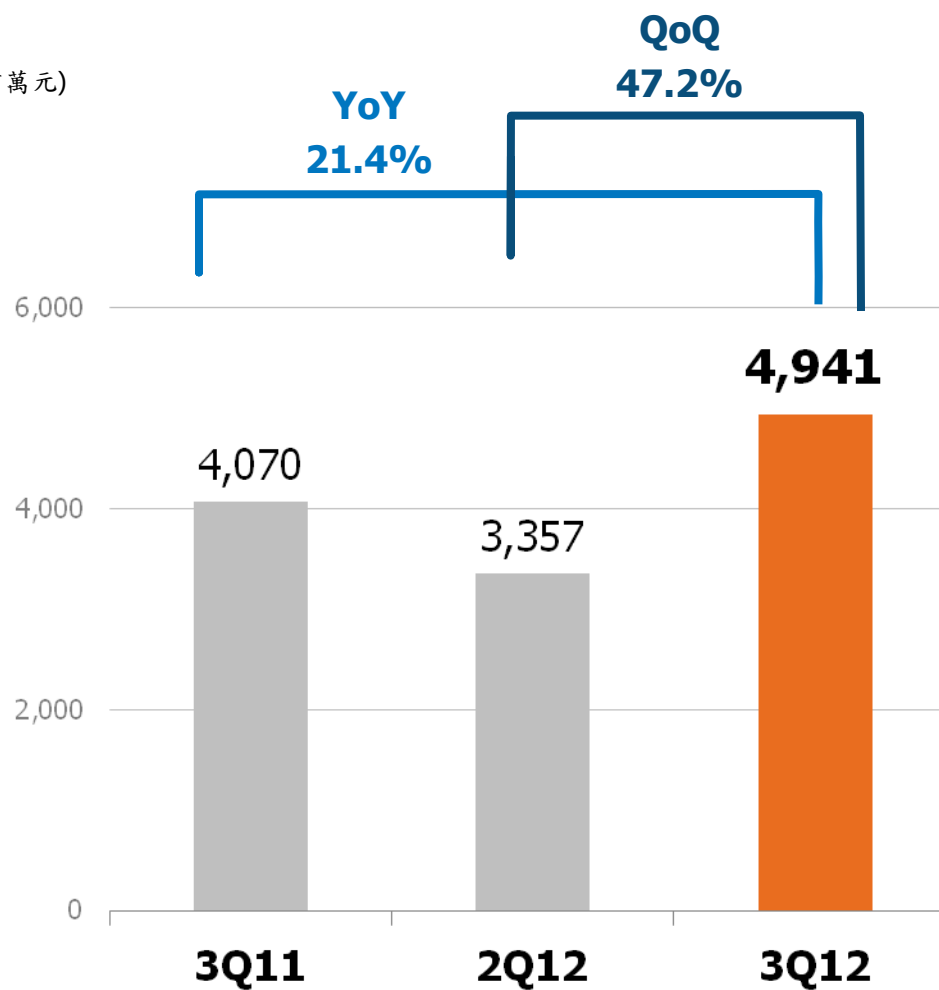


合併營業淨利率



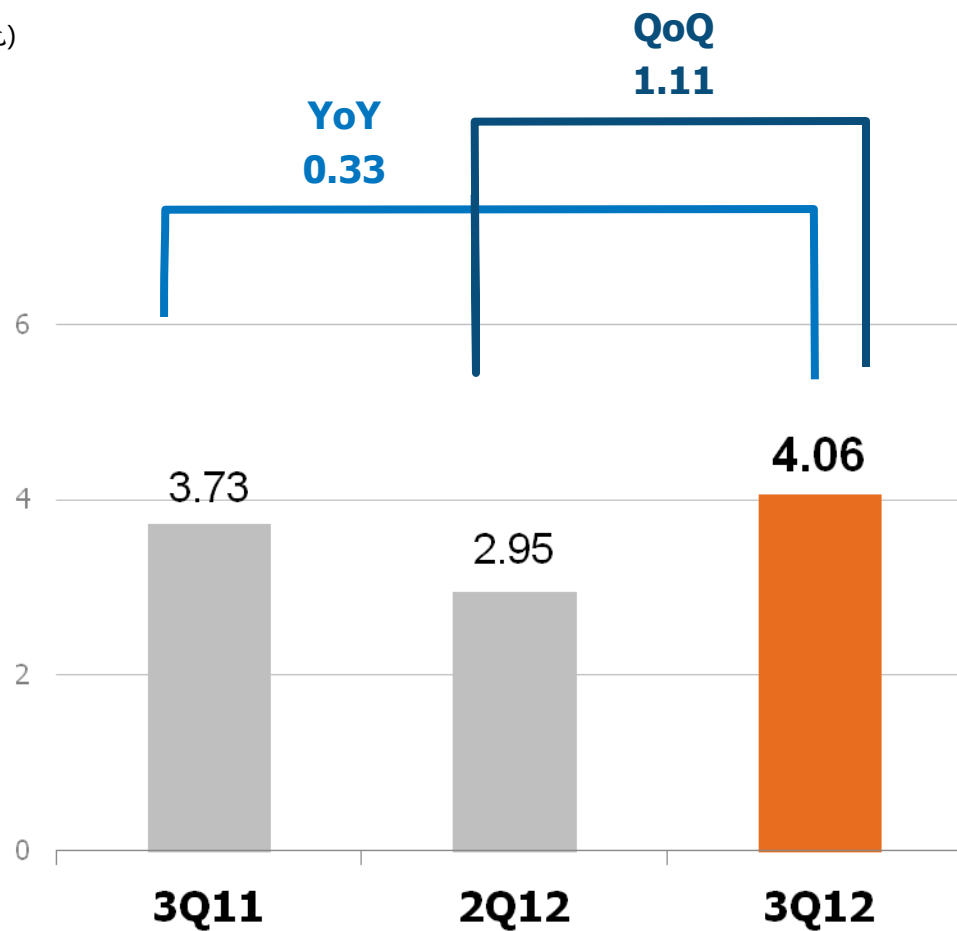
合併稅後淨利

(單位：新台幣佰萬元)



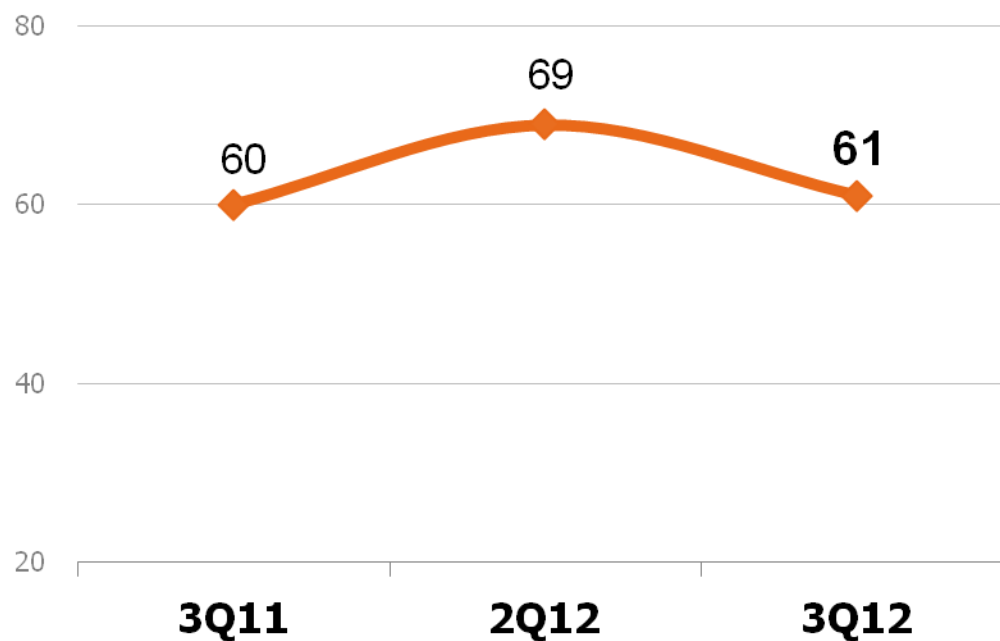
合併稅後每股盈餘

(單位：新台幣元)



存貨週轉天數

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財務報表



Q3 FY12 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	3Q12	2Q12	3Q11	Q-Q	Y-Y
Net revenue	29,471	23,440	23,376	25.7%	26.1%
Cost of goods sold	(17,320)	(13,882)	(12,836)		
Gross profit	12,151	9,558	10,540	27.1%	15.3%
Selling expenses	(910)	(756)	(815)		
Administration expenses	(750)	(752)	(718)		
R&D expenses	(6,249)	(5,280)	(5,304)		
Operating expenses	(7,909)	(6,787)	(6,838)		
Operating income	4,242	2,771	3,702	53.1%	14.6%
Net non-operating income	877	1,118	449		
Income before income tax	5,119	3,889	4,150		
Income tax expense	(188)	(541)	(85)		
Consolidated Net Income	4,931	3,347	4,065	47.3%	21.3%
Minority Interests	10	10	5		
Consolidated Net Income Attributable to the Parent	4,941	3,357	4,070	47.2%	21.4%
EPS Attributable to the Parent(NT\$)	4.06	2.95	3.73		

註：數字加總不等，因四捨五入造成。

Q3 FY12 Supplemental Information: Percentage of Revenue

	3Q12	2Q12	3Q11
Gross profit	41.2%	40.8%	45.1%
R&D expenses	(21.2 %)	(22.5 %)	(22.7 %)
Selling expenses	(3.1 %)	(3.2 %)	(3.5 %)
Administration expenses	(2.5 %)	(3.2 %)	(3.1 %)
Operating profit	14.4%	11.8%	15.8%
Non-operating income	3.0%	4.8%	1.9%
Income tax expense	(0.6 %)	(2.3 %)	(0.4 %)
Net profit	16.8%	14.3%	17.4%

註：數字加總不等，因四捨五入造成。

Balance Sheet Summary

(In NT\$ millions)

	3Q12	2Q12	3Q11
Cash & financial assets-current	91,177	100,822	76,211
Notes & Accounts receivable (net)	8,216	7,659	8,384
Inventory (net)	12,091	11,074	7,172
Long-term investments	65,822	8,603	9,838
Intangible assets	16,248	17,241	8,649
Total assets	211,242	161,100	125,408
Short-term loans	10,504	12,199	2,317
Notes & accounts payable	12,054	10,280	6,818
Other current liabilities	14,328	25,500	14,804
Long-term liabilities	1,505	1,446	957
Stockholders' equity	172,850	111,675	100,512

Cash Flow Summary

(In NT\$ millions)

	3Q12	2Q12	3Q11
Cash flow from operations	4,221	3,797	1,899
Cash flow from investing	(1,339)	(413)	745
Cash flow from financing	(11,869)	4,660	(21,618)
Effect of exchange rate changes	(928)	569	2,613
Net increase in cash & equivalents	(9,915)	8,613	(16,361)
Cash & equivalents at quarter end	85,146	95,061	72,965

註：數字加總不等，因四捨五入造成。

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