



聯發科技 2013 年第一季法人說明會

MediaTek 2013-Q1 Investor Conference

May 6, 2013



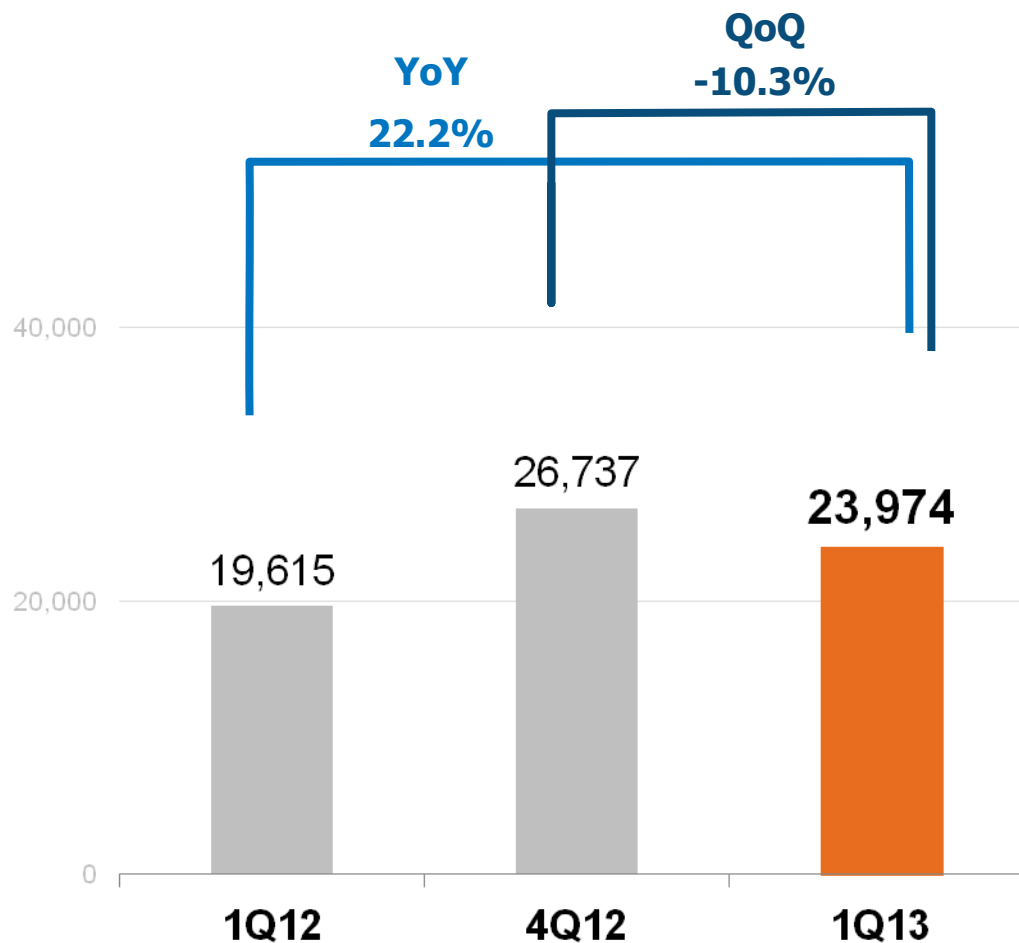
投資安全聲明

除簡報內所提供之歷史信息外，簡報事項係屬預測性陳述，受到風險及不確定性因素影響，可能造成實際結果與陳述內容發生顯著不符，這些不確定性因素包括：受到競爭性產品及定價的影響、設計是否及時被客戶接受、新技術是否及時導入利用、新產品大量量產之能力、產業及市場對半導體產品之供給及需求移轉、產業及市場是否供給過剩、製造產能可得利用情況、終端市場之財務穩定性及其他風險等。

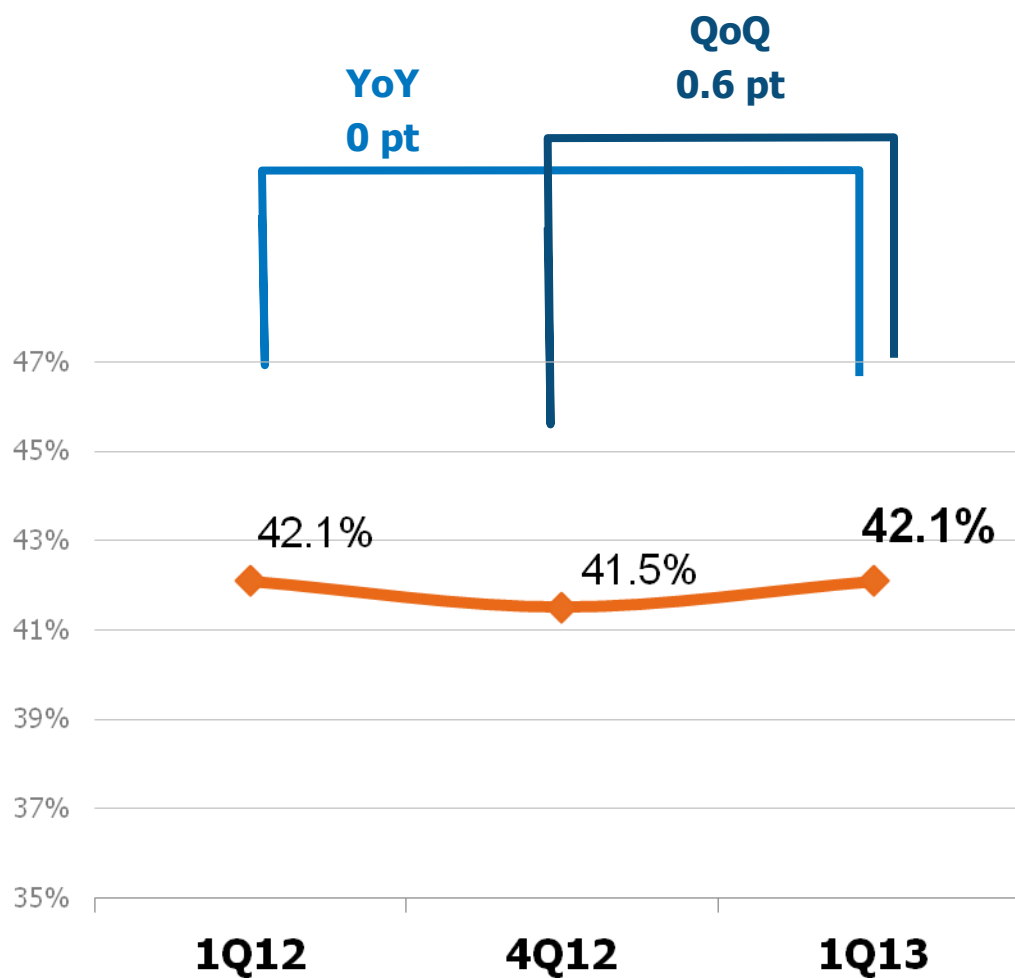
合併營業收入

Confidential B

(單位：新台幣佰萬元)

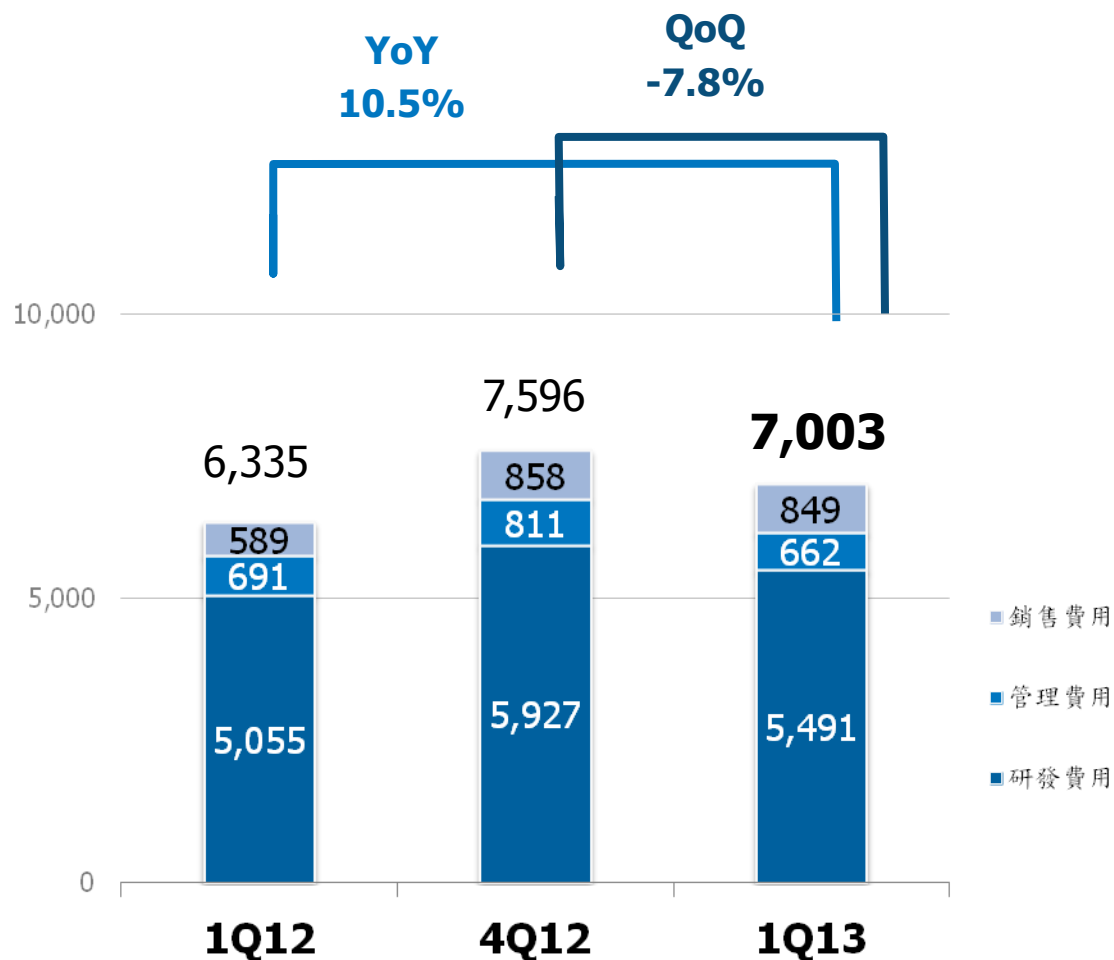


合併營業毛利率



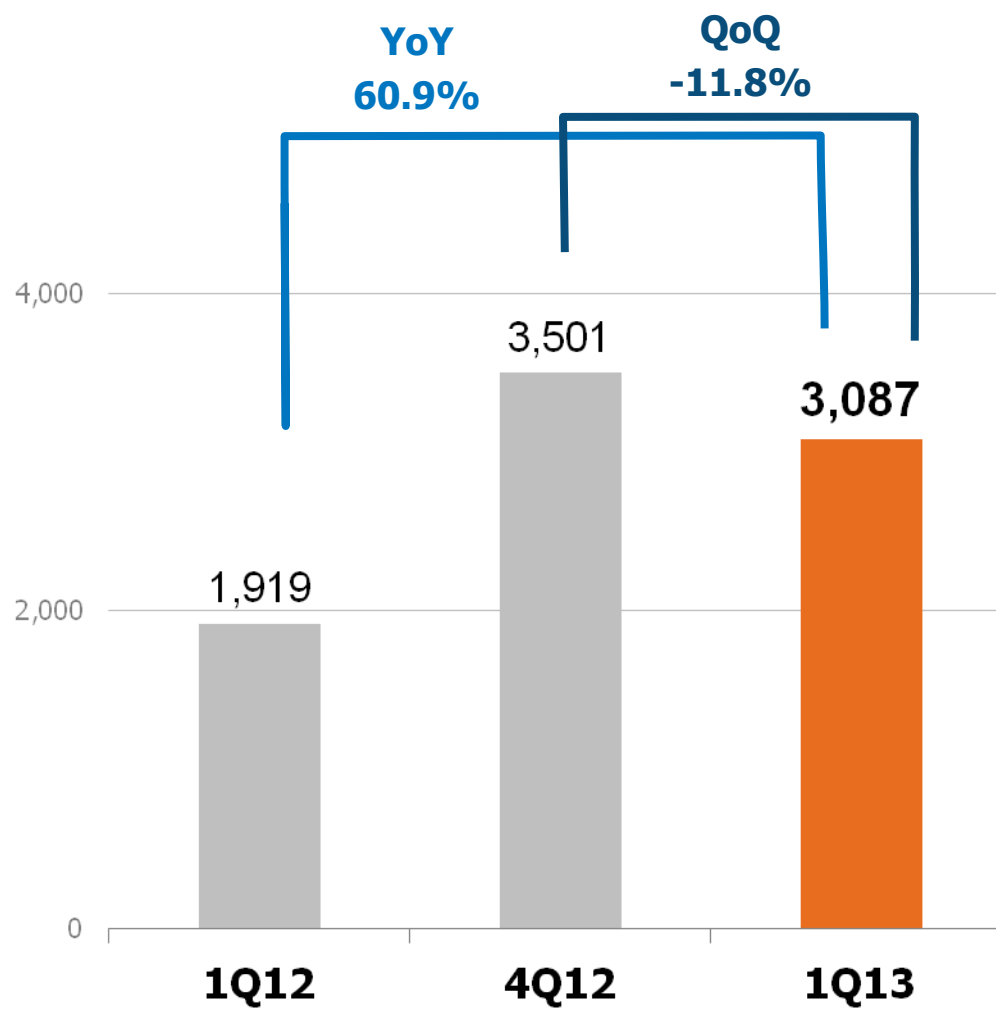
合併營業費用

(單位：新台幣佰萬元)

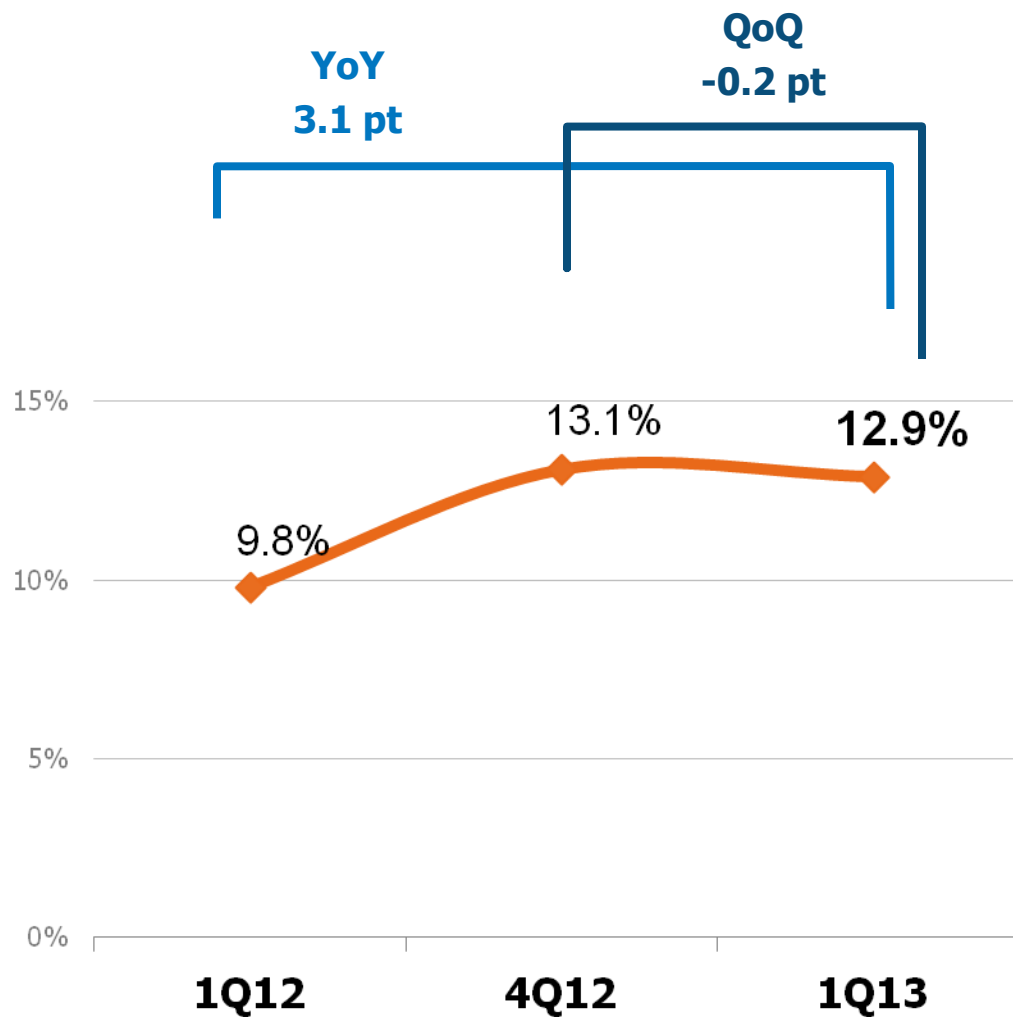


合併營業淨利

(單位：新台幣佰萬元)

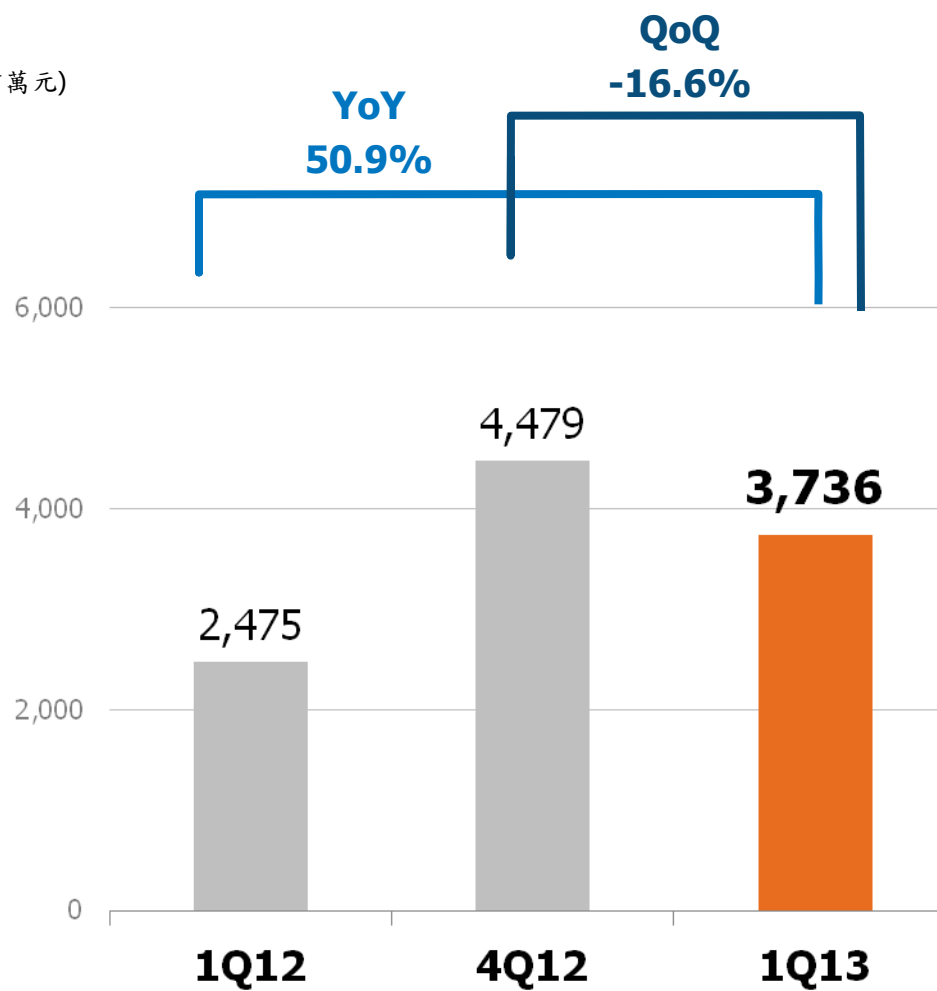


合併營業淨利率



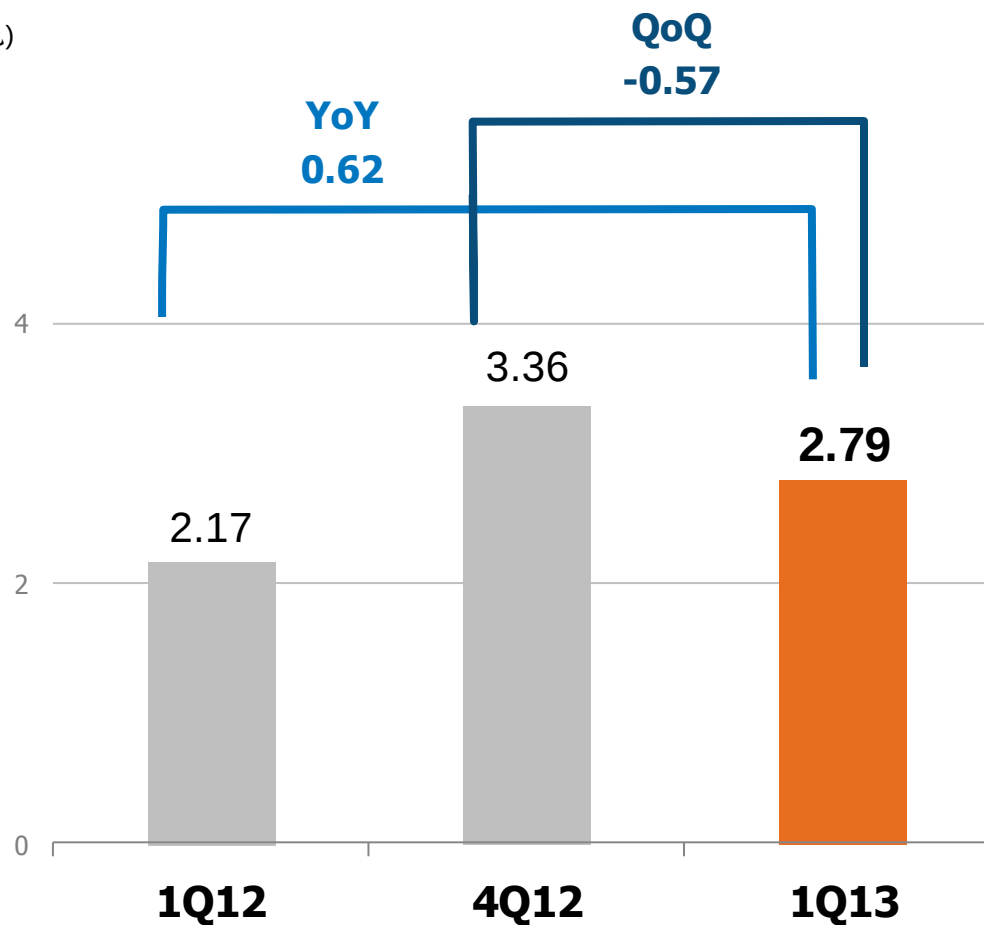
合併稅後淨利

(單位：新台幣佰萬元)



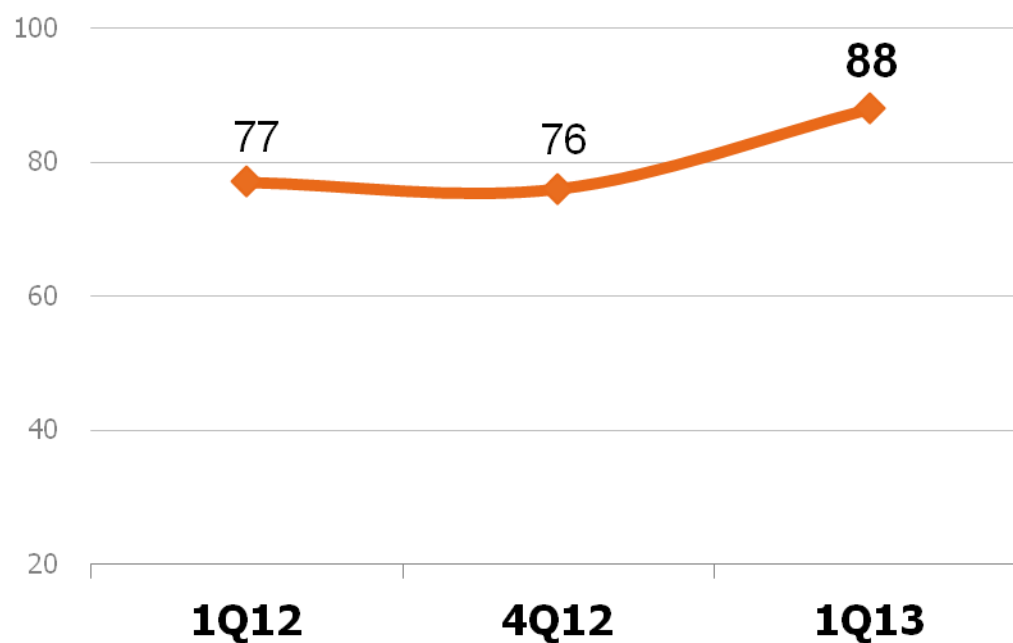
合併稅後每股盈餘

(單位：新台幣元)



存貨週轉天數

(天數)





財務報表



Q1 FY13 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

	1Q13	4Q12	1Q12	Q-Q	Y-Y
Net Revenue	23,974	26,737	19,615	(10.3 %)	22.2%
Cost of Goods Sold	(13,884)	(15,640)	(11,361)		
Gross Profit	10,090	11,097	8,254	(9.1 %)	22.2%
Selling expenses	(849)	(858)	(589)		
Administration expenses	(662)	(811)	(691)		
R&D expenses	(5,491)	(5,927)	(5,055)		
Operating Expenses	(7,003)	(7,596)	(6,335)		
Operating Income	3,087	3,501	1,919	(11.8 %)	60.9%
Net Non-operating Income	835	1,069	654		
Income Before Income Tax	3,922	4,570	2,573		
Income tax expense	(186)	(91)	(98)		
Consolidated Net Income	3,736	4,479	2,475	(16.6 %)	50.9%
EPS Attributable to the Parent(NT\$)	2.79	3.36	2.17		

註：數字加總不等，因四捨五入造成。

Q1 FY13 Supplemental Information: Percentage of Revenue

	1Q13	4Q12	1Q12
Gross profit	42.1%	41.5%	42.1%
R&D expenses	(22.9 %)	(22.2 %)	(25.8 %)
Selling expenses	(3.5 %)	(3.2 %)	(3.0 %)
Administration expenses	(2.8 %)	(3.0 %)	(3.5 %)
Operating profit	12.9%	13.1%	9.8%
Non-operating income	3.5%	4.0%	3.3%
Income tax expense	(0.8 %)	(0.3 %)	(0.5 %)
Net profit	15.6%	16.8%	12.6%

註：數字加總不等，因四捨五入造成。

Balance Sheet Summary

(In NT\$ millions)

	1Q13	4Q12	1Q12
Cash & Financial assets-current	98,749	90,590	90,806
Accounts receivable	6,795	6,585	7,372
Inventories	12,844	13,867	9,853
Funds and investments	67,680	64,966	9,907
Intangible assets	15,600	15,727	16,528
Total assets	219,650	210,407	150,137
Short-term loans	12,785	8,880	7,471
Accounts payable	7,373	9,047	8,204
Other current liabilities	15,088	15,052	15,468
Long-term liabilities & Other liabilities	1,943	1,969	1,505
Stockholders' equity	182,462	175,458	117,490

Cash Flow Summary

(In NT\$ millions)

	1Q13	4Q12	1Q12
Cash flow from operations	3,057	2,647	770
Cash flow from investing	74	14	(2,439)
Cash flow from financing	3,734	(1,720)	3,508
Effect of exchange rate changes	1,358	(220)	(1,212)
Net increase in cash & equivalents	8,224	722	626
Cash & equivalents at quarter end	94,091	85,867	86,448

註：數字加總不等，因四捨五入造成。



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