

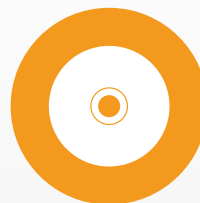
**MEDIATEK**

聯發科技 2014 年第二季

法人說明會

MediaTek 2014-Q2 Investor Conference

July 31, 2014

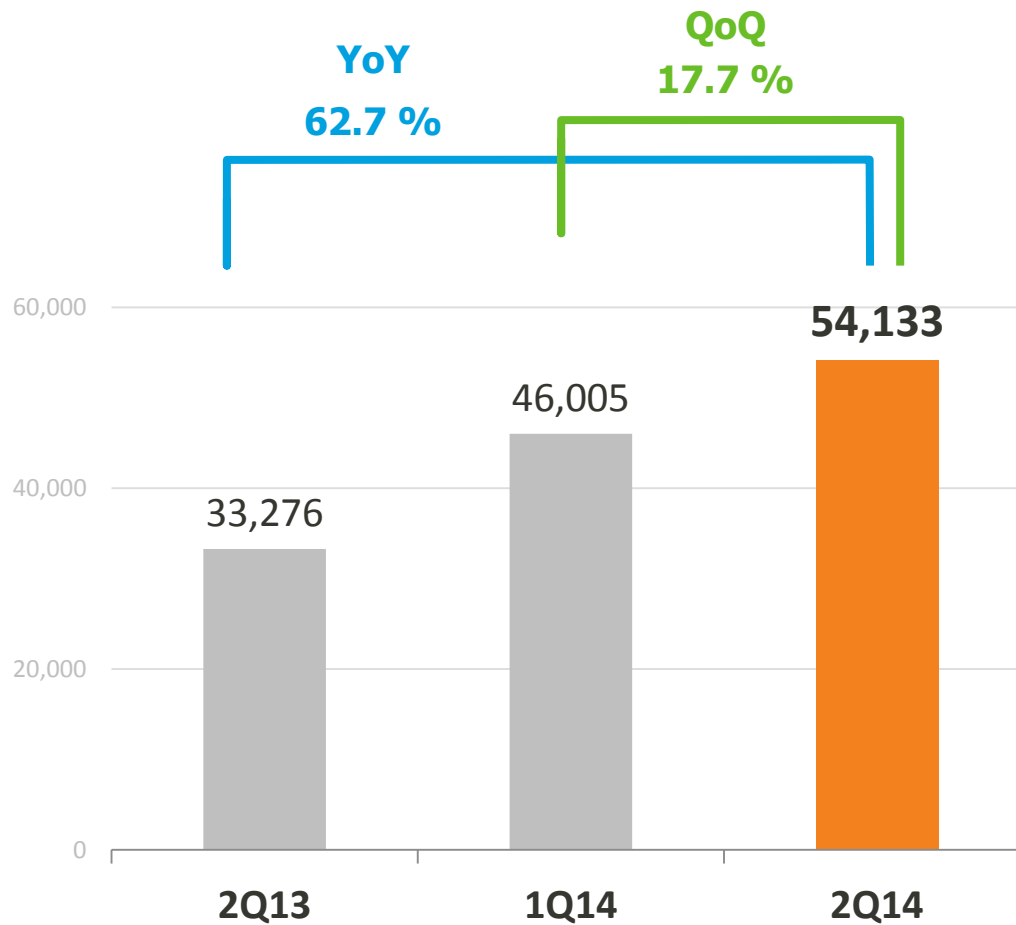


# 投資安全聲明

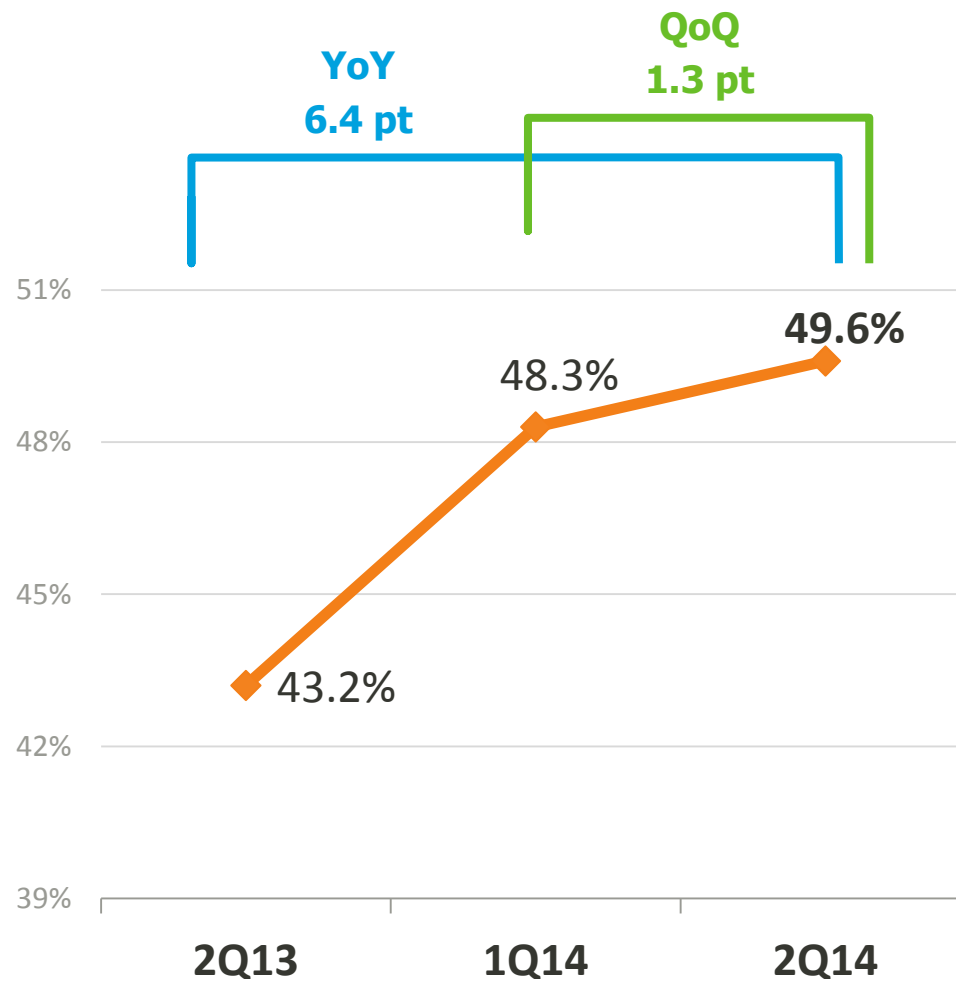
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# 合併營業收入

(單位：新台幣佰萬元)

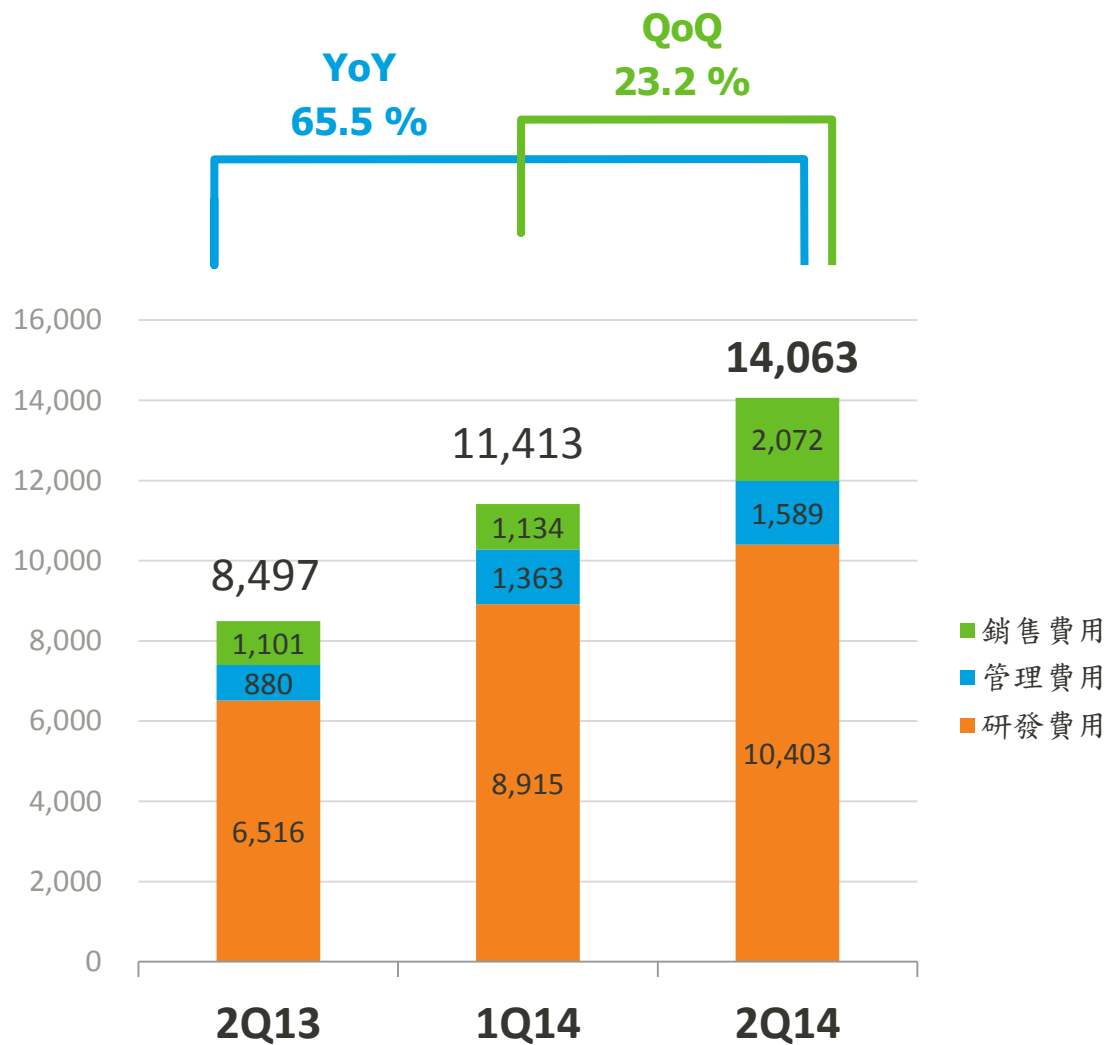


# 合併營業毛利率



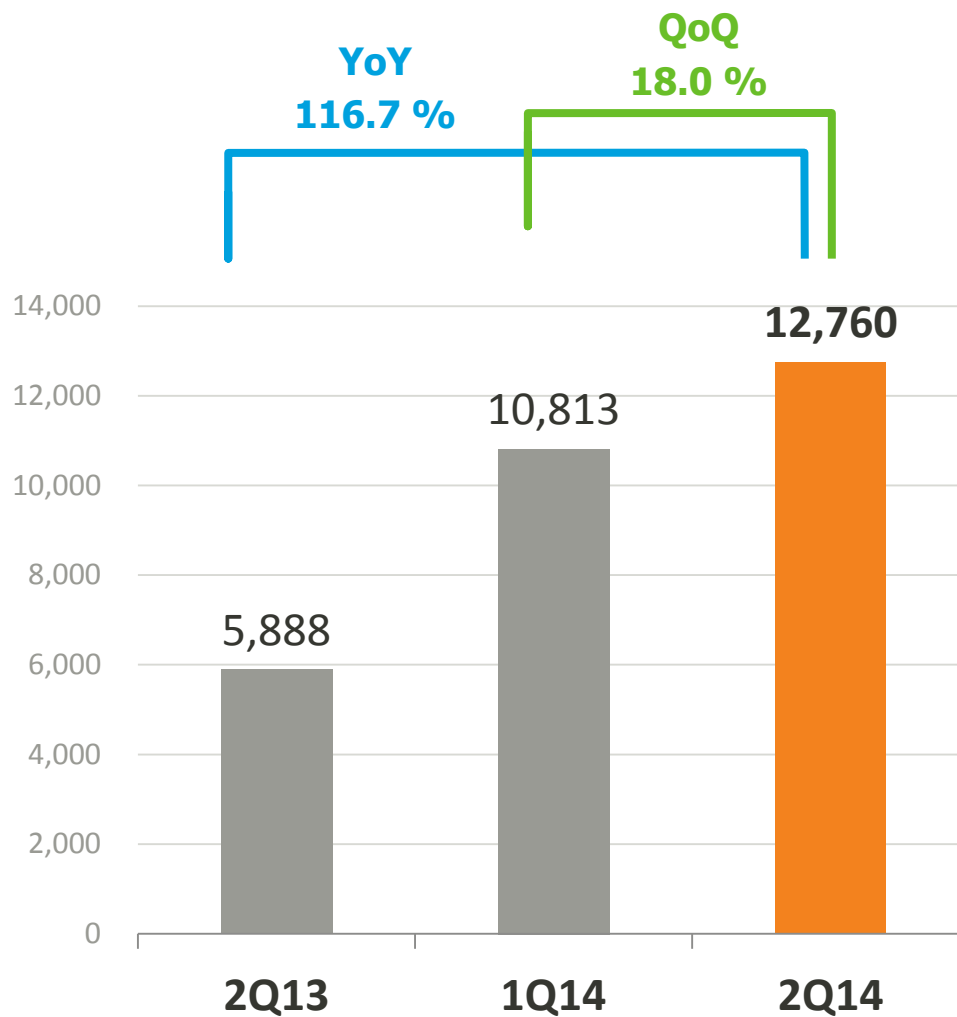
# 合併營業費用

(單位：新台幣佰萬元)

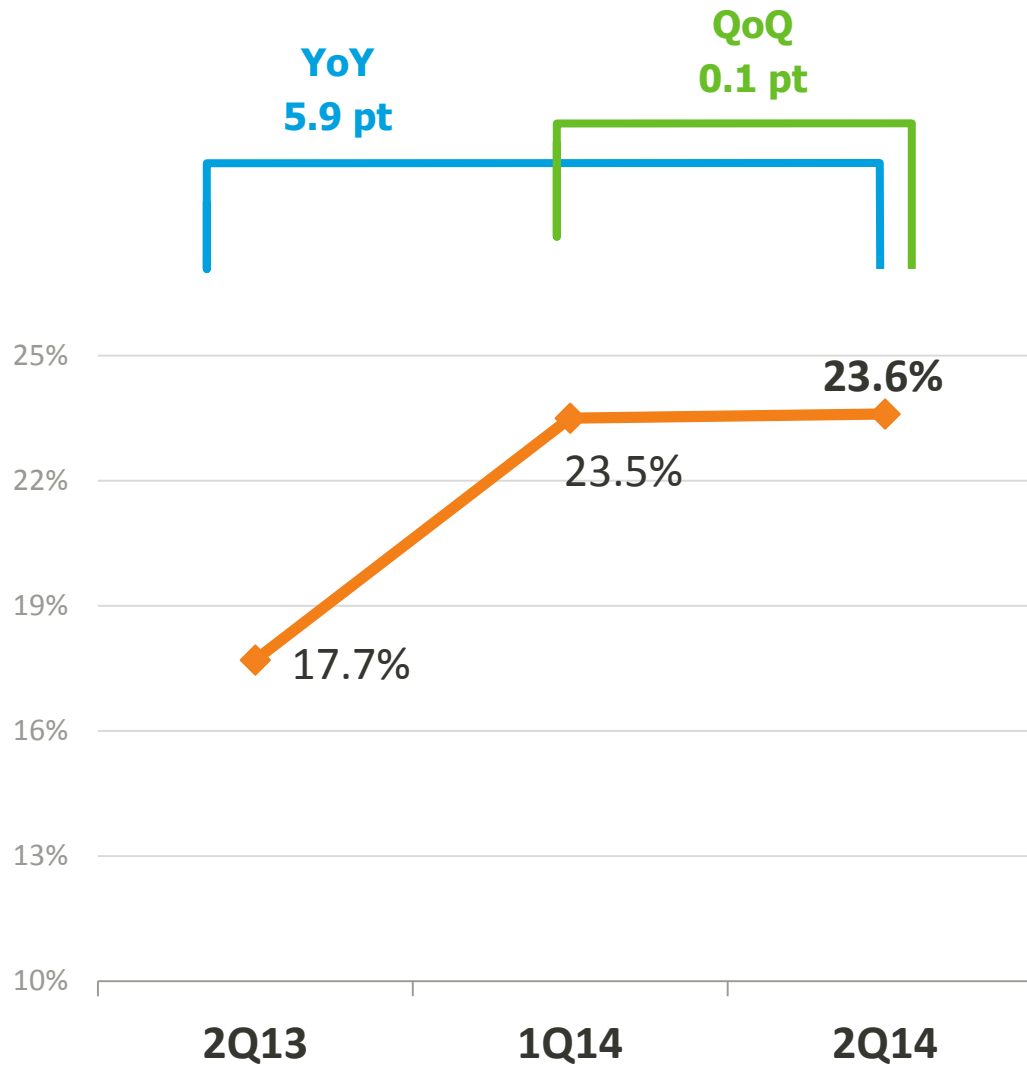


# 合併營業淨利

(單位：新台幣佰萬元)

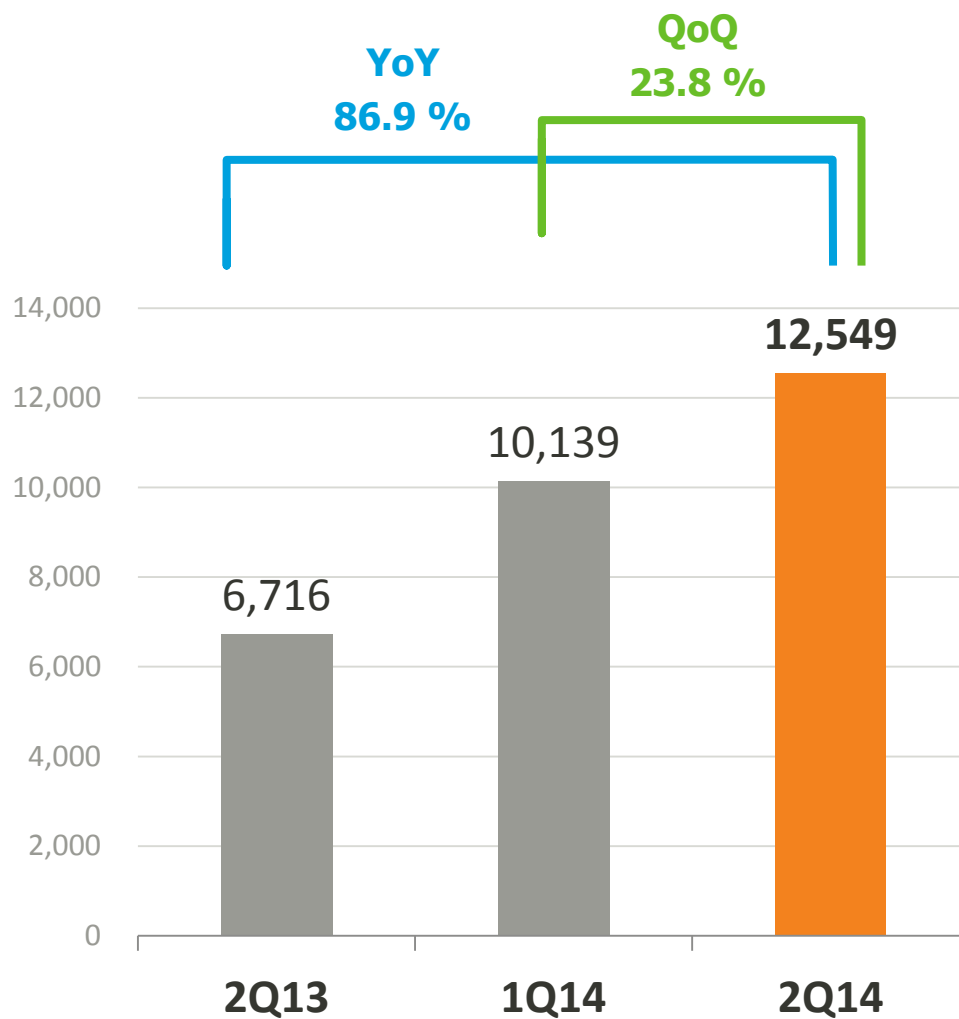


# 合併營業淨利率

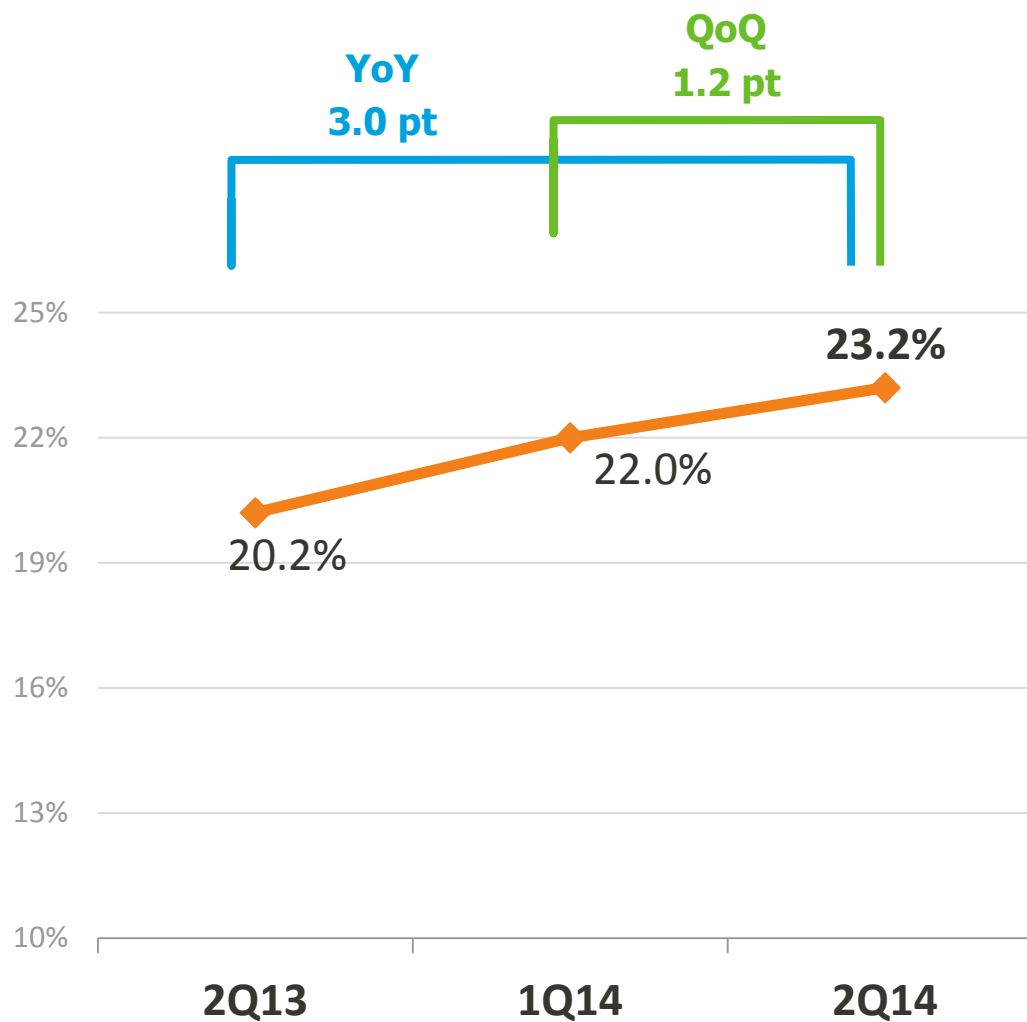


# 合併稅後淨利

(單位：新台幣佰萬元)

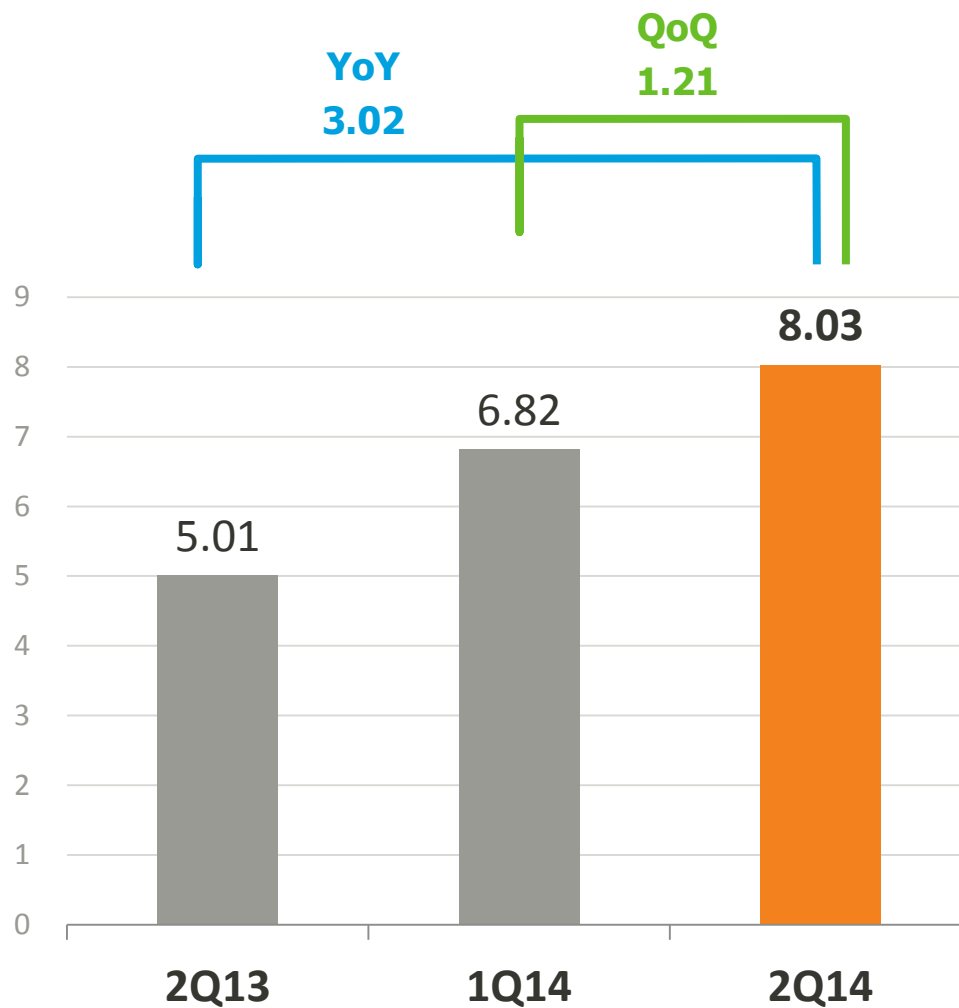


# 合併稅後淨利率



# 合併稅後每股盈餘

(單位：新台幣元)



# 財務報表

# Q2 FY14 Consolidated Income Statement

(In NT\$ millions, except per share amounts)

|                                      | 2Q14        | 1Q14        | 2Q13        | Q-Q   | Y-Y    |
|--------------------------------------|-------------|-------------|-------------|-------|--------|
| Net Revenue                          | 54,133      | 46,005      | 33,276      | 17.7% | 62.7%  |
| Cost of Goods Sold                   | (27,309)    | (23,779)    | (18,891)    |       |        |
| Gross Profit                         | 26,824      | 22,226      | 14,385      | 20.7% | 86.5%  |
| Selling expenses                     | (2,072)     | (1,134)     | (1,101)     |       |        |
| Administration expenses              | (1,589)     | (1,363)     | (880)       |       |        |
| R&D expenses                         | (10,403)    | (8,915)     | (6,516)     |       |        |
| Operating Expenses                   | (14,063)    | (11,413)    | (8,497)     |       |        |
| Operating Income                     | 12,760      | 10,813      | 5,888       | 18.0% | 116.7% |
| Net Non-operating Income             | 1,393       | 688         | 1,256       |       |        |
| Income Before Income Tax             | 14,153      | 11,501      | 7,143       |       |        |
| Income tax expense                   | (1,605)     | (1,362)     | (427)       |       |        |
| Consolidated Net Income              | 12,549      | 10,139      | 6,716       | 23.8% | 86.9%  |
| EPS Attributable to the Parent(NT\$) | <b>8.03</b> | <b>6.82</b> | <b>5.01</b> |       |        |

註：數字加總不等，因四捨五入造成。

## Q2 FY14 Supplemental Information: Percentage of Revenue

|                         | 2Q14         | 1Q14         | 2Q13         |
|-------------------------|--------------|--------------|--------------|
| <b>Gross profit</b>     | <b>49.6%</b> | <b>48.3%</b> | <b>43.2%</b> |
| Selling expenses        | (3.8 %)      | (2.5 %)      | (3.3 %)      |
| Administration expenses | (2.9 %)      | (3.0 %)      | (2.6 %)      |
| R&D expenses            | (19.2 %)     | (19.4 %)     | (19.6 %)     |
| <b>Operating profit</b> | <b>23.6%</b> | <b>23.5%</b> | <b>17.7%</b> |
| Non-operating income    | 2.6%         | 1.5%         | 3.8%         |
| Income tax expense      | (3.0 %)      | (3.0 %)      | (1.3 %)      |
| <b>Net profit</b>       | <b>23.2%</b> | <b>22.0%</b> | <b>20.2%</b> |

註：數字加總不等，因四捨五入造成。

# Balance Sheet Summary

(In NT\$ millions)

|                                           | 2Q14    | 1Q14    | 2Q13    |
|-------------------------------------------|---------|---------|---------|
| Cash & Financial assets-current           | 196,431 | 173,917 | 112,749 |
| Accounts receivable                       | 12,983  | 13,572  | 10,389  |
| Inventories                               | 19,326  | 16,649  | 10,956  |
| Funds and investments                     | 9,918   | 10,122  | 67,469  |
| Intangible assets                         | 59,488  | 60,584  | 15,481  |
| Total assets                              | 323,857 | 298,543 | 237,353 |
| Short-term loans                          | 34,046  | 22,101  | 16,114  |
| Accounts payable                          | 18,439  | 17,421  | 10,873  |
| Other current liabilities                 | 55,266  | 29,008  | 29,871  |
| Long-term liabilities & Other liabilities | 1,789   | 1,615   | 2,143   |
| Stockholders' equity                      | 214,317 | 228,398 | 178,353 |

# Cash Flow Summary

(In NT\$ millions)

|                                    | 2Q14    | 1Q14    | 2Q13    |
|------------------------------------|---------|---------|---------|
| Cash flow from operations          | 13,044  | 9,140   | 9,921   |
| Cash flow from investing           | 22      | 31,182  | (751)   |
| Cash flow from financing           | 12,228  | (7,745) | 3,305   |
| Effect of exchange rate changes    | (2,155) | 1,424   | 659     |
| Net increase in cash & equivalents | 23,139  | 34,001  | 13,134  |
| Cash & equivalents at quarter end  | 190,138 | 166,999 | 107,225 |

註：數字加總不等，因四捨五入造成。

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